











EMPOWERING EMPOWERING EMPOWERING

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Our Mission

We are developing muscle biology-directed potential medicines to improve the healthspan of people with devastating diseases of impaired muscle function and conditions of muscle weakness associated with aging



Agenda & Speakers

Muscle Forward: Cytokinetics R&D Day			
8:30 - 8:45	Opening Remarks	Robert Blum	
8:45 - 9:00	From Concept to Clinic	Fady Malik, MD, PhD	
Skeletal Muscle Program			
9:00 - 9:30	Program Overview	Andrew Wolff, M.D.	
9:30 - 10:00	The Promise of FSTAs in Neuromuscular Disease Panel Discussion	John Day, M.D. (via video) Jinsy Andrews, MD, MSc Jackie Montes, PT, EdD, NCS	
10:00 - 10:15	Break		
	Cardiac Muscle Program		
10:15 - 10:45	Program Overview	Fady Malik, MD, PhD	
10:45 - 11:05	AMG 594: Cardiac Troponin Activator	Brad Morgan, PhD Whit Tingley, MD, PhD	
11:05 – 11:45	CK-274: Cardiac Myosin Inhibitor	Brad Morgan, PhD Whit Tingley, MD, PhD	
11:45 - 12:15	A New Generation of Cardiovascular Therapies Panel Discussion	John Teerlink, MD Greg Lewis, MD	
12:15 - 12:30	Summary & The Look Ahead	Robert Blum	
12:30 - 1:30	Meet & Greet		

Cytokinetics Leadership Team



ROBERT BLUM President and Chief Executive Officer



FADY MALIK, MD, PHD Executive Vice President, Research and Development



ANDREW WOLFF, MD Senior Vice President, Chief Medical Officer



BRADLEY MORGAN, PHD

Senior Vice President, Research and Non-Clinical Development



WHITTEMORE TINGLEY, MD, PHD

Vice President, Clinical Research, Cardiology



Why We Do What We Do



See the video online at www.cytokinetics.com



Pipeline of Novel Muscle Biology Compounds



Investigational products – not approved as safe or effective for any indication.



Investing in Muscle Biology Leadership

Leader in Muscle Biology, with Core Foundation in Diseases of Cardiac Muscle Dysfunction

Leveraging Expertise to Expand Pipeline to Diseases of Skeletal Muscle Weakness

Eligible for >500M in pre-commercial milestone payments & >500M in salesbased milestone payments & royalties that can exceed >20% under deals with Amgen & Astellas

>24 months cash



Cytokinetics

FROM CONCEPT TO CLINIC

Fady Malik, MD, PhD EVP, Research & Development



Targeting Muscle Contractility

	Cardiac Muscle	Skeletal Muscle	Smooth Muscle
<i>Diversity of</i> Contractile Function	Ventricular ejection Ventricular filling	Mobility Strength	Bronchial tone Pulmonary vascular tone Systemic vascular tone
<i>Diversity of</i> Therapeutic Application	Systolic heart failure Diastolic heart failure	Neuromuscular diseases Conditions of muscle weakness/wasting	Asthma/COPD Pulmonary hypertension Systemic hypertension



Cytokinetics

Muscle is a Challenging Therapeutic Target



Cytokinetics has pioneered a pipeline of sarcomere based potential therapeutics



Sarcomere: Fundamental Unit of Muscle Contractility





Pioneers in the Pharmacology of Muscle Contractility

Muscle Contractility

Novel molecular targets require novel assays

Faithful representation of biological function from in vitro to in vivo setting

Correlation of molecular findings with functional effects

Purpose-built measurement technologies

Reconstituted Sarcomere Flexible Biochemical Assay



Muscle Fiber Assay in Native Context



Organ and In Vivo Functional Outcome



Low complexity		High complexity
High Throughput		Low Throughput
	Coherence	



High Throughput Screening of a Functional Sarcomere



Unique, Robust, Multi-Target High Throughput Assay

Developed at Cytokinetics

Sensitive to Activators and Inhibitors of Sarcomere Function

Number of compounds screened: > 17 Million



Extensive Capabilities Support Muscle-Targeted Therapies

Rotarod running to assess motor co-ordination



Echocardiography to assess cardiac function



Grip test to assess muscle strength



Open field activity to assess spontaneous motor behavior



Rodent treadmill to assess endurance



Running wheels to assess endurance



Skinned fiber rig



Mouse grid hang time to assess motor function



Pharmacology studies focus on assessments of contractility, motor co-ordination and endurance



Core Scientific Capabilities of Cytokinetics





Omecamtiv Mecarbil: A Cardiac Myosin Activator

Crystal Structure of *Omecamtiv Mecarbil* Bound to Cardiac Myosin



Planelles-Herrero, et al, Nature Comm 2017b

Binding of Omecamtiv Mecarbil Stabilizes the Pre-Powerstroke State Omecamtiv mecarbil increases the number of independent force generators (myosin heads) interacting with the actin filament "More hands pulling on the rope"





Tirasemtiv: Fast Skeletal Muscle Troponin Activator (FSTA)

Crystal Structure of *Tirasemtiv* Bound to Fast Skeletal Muscle Troponin



FSTAs Slow Calcium Release from Troponin Increasing Its Affinity for Calcium



Russell et al, Nature Medicine, 2012



A Deep and Long-Standing Expertise in Muscle Biology





Development Stage Sarcomere-Based Therapeutics





PRE-CLINICAL

TRANSLATIONAL RESEARCH & PHARMACODYNAMICS

CLINICAL OUTCOMES



Omecamtiv Mecarbil: Effect on Cardiac Function

Preclinical Model



Prior to Dosing – left image During Dosing – right image

Human Translation

Short Axis & 2 Chamber Views



Images and data from patient enrolled in CY 1121



Reldesemtiv: Amplifies Muscle Response to Nerve Input

Preclinical Model









Experience Conducting Multi-National Clinical Trials

Tirasemtiv	Reldesemtiv	Omecamtiv Mecarbil	
>2000 subjects in completed trials;	>200 subjects in completed trials;	>1500 subjects in completed trials;	
4 Phase 1 Trials 7 Phase 2 Trials 2 Phase 3 Trials	6 Phase 1 Trials 3 Phase 2 Trials	11 Phase 1 Trials 4 Phase 2 Trials 2 Phase 3 Trials	
13 Overall	9 Overall	17 Overall	

Cytokinetics has conducted clinical trials in North America, Western Europe, Eastern Europe, Russia, & Australia



Extensive Publication History in High Impact Journals





Pipeline of Novel Muscle Biology Compounds



Investigational products – not approved as safe or effective for any indication.



SKELETAL MUSCLE



SKELETAL MUSCLE PROGRAM OVERVIEW

Andrew Wolff, MD, FACC SVP, Chief Medical Officer



FSTAs Increase Muscle Force During Nerve Stimulation



Tirasemtiv and *reldesemtiv* are selective small-molecule fast skeletal muscle troponin activators (FSTAs) that sensitize the sarcomere to Ca²⁺ by increasing the affinity of troponin C for Ca²⁺



Force Increases with Nerve Stimulation Frequency



Force-Frequency Relationship



Reldesemtiv Increases Force with Nerve Stimulation

Effect of Reldesemtiv on the Force-Frequency Relationship



Nerve to Rat Extensor Digitorum Longus Stimulated In Situ



Effects of Fast Skeletal Troponin Activation on Skeletal Muscle Function

Skeletal Troponin Activators Amplify Response to Motor Neuron Input

> Skeletal Troponin Activators Increase Muscle Power

> Skeletal Troponin Activators Improve Muscle Fatigability

Reldesemtiv Increases Power Output



Velocity of Shortening (Radians/sec)

Power (force x velocity) of muscle is increased



Effects of Fast Skeletal Troponin Activation on Skeletal Muscle Function

Skeletal Troponin Activators Amplify Response to Motor Neuron Input

> Skeletal Troponin Activators Increase Muscle Power

> Skeletal Troponin Activators Improve Muscle Fatigability

Femoral Artery Ligation (Extensor Digitorum Longus *in situ*)



Troponin activators slow the development of muscle fatigue in a model of vascular insufficiency



Effects of Fast Skeletal Troponin Activation on Skeletal Muscle Function

Skeletal Troponin Activators Amplify Response to Motor Neuron Input Sensitizes muscle to nerve stimulation to increase force at submaximal forces

Potential utility for ALS, SMA and myasthenia gravis

Skeletal Troponin Activators Increase Muscle Power Increases sub-maximal shortening velocity and power

Potential utility for multiple conditions that result in weakness and frailty

Skeletal Troponin Activators Improve Muscle Fatigability Reduces fatigue in normal, atrophied, and hypoxic muscle

Potential utility for neuromuscular diseases, COPD, CHF, etc.

Preclinical models provide a translational framework for clinical development



Reldesemtiv Neuromuscular Program





Cytokinetics' Deep Experience with Clinical Trials in ALS

STUDY # (NAME)	DRUG	PHASE	N	SITES	COUNTRIES
CY 4021	Tirasemtiv	2a	67	14	USA
CY 4024	Tirasemtiv	2a	49	9	USA
CY 4025	Tirasemtiv	2a	28	11	USA
CY 4026 (BENEFIT-ALS)	Tirasemtiv	2b	711	75	USA, Canada, France, Germany, United Kingdom, Spain, Ireland, Netherlands
CY 4031 (VITALITY-ALS)	Tirasemtiv	3	744	79	USA, Canada, Italy, Germany, Spain, France, Belgium, Ireland, Netherlands, United Kingdom, Portugal
CY 5022 (FORTITUDE-ALS)	Reldesemtiv	2b	>370	65	USA, Canada, Spain, Ireland, Netherlands, Australia

Well-understood pharmacodynamics, pharmacokinetics, safety & tolerability assessed in 6 randomized, double-blind, placebo-controlled trials

Almost 2000 patients enrolled from over 80 sites across 12 countries





Phase 3 Trial of *Tirasemtiv* in ALS

Primary Endpoint: Change from Baseline in Percent Predicted SVC at 24 Weeks



A Phase 3 Trial of *Tirasemtiv* in Patients with ALS Change from Baseline in Percent Predicted SVC (As Randomized)




Phase 3 Trial of *Tirasemtiv* in ALS

Primary Endpoint: Change from Baseline in Percent Predicted SVC at 24 Weeks



A Phase 3 Trial of *Tirasemtiv* in Patients with ALS Change from Baseline in Percent Predicted SVC (As Randomized)





Change from Baseline in Percent Predicted SVC by Average Maintenance Dose



mg/day	Placebo	187.5 - 312.5	312.5 - 437.5	> 437.5
LS mean change from baseline to 24 weeks	-14.23	-11.68	-11.56	-9.65
LS mean difference from placebo		2.55	2.67	4.57
p-value		0.160	0.247	0.107



Reldesemtiv: Potentially More Potent, Well Tolerated

- Reldesemtiv increased the force generated by the tibialis anterior muscle versus placebo in response to nerve stimulation in a dose, plasma concentration, and frequency-dependent manner
- The overall largest increase from baseline in peak force, compared to placebo, was 58.7 (10.2)% (least-squares mean [SE]) at a stimulation frequency of 10 Hz.
- The largest response *tirasemtiv* produced in a comparable study was a **24.5** (3.1)% increase in peak force at 10 Hz
- Single doses of *reldesemtiv* were well-tolerated in healthy volunteers at doses up to 4000 mg. No SAEs were reported, AEs were mild or moderate



Results from Three Phase 1 Studies of *Reldesemtiv* Published in *Muscle & Nerve*

Andrews JA, Miller TM, Vijayakumar V, Stoltz R, James JK, Meng L, Wolff AA, Malik FI. CK-2127107 amplifies skeletal muscle response to nerve activation in humans. *Muscle & Nerve*. 2017 Nov 18.





Reldesemtiv in Patients with ALS



• Primary Endpoint:

 Change from baseline to Week 12 in percent predicted SVC

• Secondary Endpoints:

- Slope of the change from baseline in the mega-score of muscle strength measured by hand held dynamometry and handgrip dynamometry from baseline to Visit Week 12
- Change from baseline to Visit Week
 12 in the ALS Functional Rating Scale
 Revised
- The incidence and severity of treatment-emergent adverse events
- Plasma concentrations of *reldesemtiv*





Reldesemtiv in Patients with ALS



375 Patients Enrolled



CY 5021: Phase 2 Trial in SMA; Patient Disposition



OVERVIEW SKELETAL MUSCLE CARDIAC MUSCLE SUMMARY

Cytokinetics

CY 5021: Demographics & Baseline Characteristics

Demographics

	Placebo (N=27)	150 mg BID (N=26)	450 mg BID (N=17)
Age, years, mean (SD)	28.5 (16.03)	27.8 (11.96)	32.6 (17.92)
Age < 18 years, n (%)	8 (30.8%)	7 (29.2%)	5 (25.0%)
Male, n (%)	15 (57.7%)	14 (58.3%)	12 (60.0%)
Caucasian, n (%)	22 (84.6%)	23 (95.8%)	18 (90.0%)
BMI, mean (SD)	24.3 (7.39)	25.4 (9.24)	25.1 (5.52)
SMA Type II, n (%)	2 (7.7%)	3 (12.5%)	1 (5.0%)
SMA Type III, n (%)	24 (92.3%)	21 (87.5%)	19 (95.0%)
Ambulatory, n (%)	11 (42.3%)	12 (50.0%)	8 (40.0%)

Baseline Characteristics

mean (SD)	Placebo (N=27)	150 mg BID (N=26)	450 mg BID (N=17)
% Predicted FVC	84.4 (22.39)	83.1 (22.05)	85.9 (21.21)
MEP (cm H2O)	86.5 (36.87)	94.0 (43.44)	88.9 (47.68)
MIP (cm H2O)	-106 (38.45)	-109 (44.18)	-101 (43.15)
HFMS-E Score	30.6 (16.60)	36.0 (17.17)	30.4 (16.25)
RULM Total Score	31.0 (8.74)	34.8 (7.90)	33.7 (8.00)
Timed Up and Go (sec)	21.5 (11.00)	15.7 (6.52)	22.8 (16.05)
Six Minute Walk (m)	240.1 (111.8)	316.6 (68.96)	311.0 (107.3)
SMA-HI Total Score	33.1 (19.91)	NA	39.7 (17.11)



CY 5021: Change from Baseline at Week 8

150 mg BID vs. Placebo

(p	No. of Patients bo / reldesemtiv)	LSM Diff (<i>reldesemtiv</i> - pbo)	Estimate	P value
% Predicted FVC	26/24	⊦ ∎1	-1.14	0.4411
MIP	26/24	⊢ ∎_1	-2.94	0.5382
MEP	26/24	⊢	11.69	0.0378
Muscle Mega-Sco	ore 26/24	┝━━┿┥	-4.59	0.5461
HFMS-E	26/24	H	-0.38	0.6849
RULM	26/24	H	0.61	0.2878
6MWD	11/12	⊢	7.72	0.4684
TUG*	9/10	F∎-1	0.78	0.7612
*Difference between placebo vs. <i>reldesemtiv</i> pbo, placebo; LSM, least squares mean	Favor -40	s placebo Favors re	Idesemtiv	

450 mg BID vs. Placebo

No (pbo	. of Patients / reldesemtiv)	LSM Diff (<i>reldesemtiv</i> - pbo)	Estimate	P value
% Predicted FVC	26/19	H=1	-2.04	0.1980
MIP	26/19	F-4-1	0.99	0.8464
MEP	26/19	├─── ─┤	13.15	0.0298
Muscle Mega-Score	26/19	⊢ ∎	-15.2	0.0672
HFMS-E	26/19	i s i	-1.00	0.3091
RULM	26/19	H	-0.12	0.8512
6MWD	11/7		24.89	0.0584
TUG*	9/4	⊦ ∎ -1	3.10	0.3502
SMA-HI*	10/19	F-∎-1	0.93	0.8281
	Favor	s placebo Favors <i>relde</i>	semtiv	
	-40	-20 0 20 4	0	

CY 5021: Dose-Dependent Increase in 6MWD

Change from Baseline Over Time



Change from Baseline at Week 8





CY 5021: Concentration-Dependent Increase in 6MWD

6 Minute Walk Change from Baseline at Week 8 versus C_{max}



C_{max}, maximum concentration Data Transfer on 24MAY18



Force-Frequency Response in Healthy Subjects after Treatment with *Reldesemtiv*

Data From CY 5013: A Phase 1, Double-Blind, Randomized, Placebo-Controlled, Single-Dose, 4-Period Crossover Study of *Reldesemtiv* in Healthy Male Volunteers





Increase in Muscle Force in Response to Nerve Stimulation Confirms

Translation of MOA into Humans



CY 5021: Concentration-Dependent Increase in 6MWD

6 Minute Walk Change from Baseline at Week 8 versus C_{max}



C_{max}, maximum concentration Data Transfer on 24MAY18



CY 5021: Adverse Events

Treatment-Emergent Adverse Events (≥ 2 Patients on *Reldesemtiv*)

Preferred Term, n (%)	Placebo (N=26)	150 mg BID (N=24)	450 mg BID (N=20)	All Active Doses (N=44)	Overall (N=70)
Patients with AEs	24 (92.3%)	20 (83.3%)	17 (85.0%)	37 (84.1%)	61 (87.1%)
Headache	5 (19.2%)	6 (25.0%)	5 (25.0%)	11 (25.0%)	16 (22.9%)
Constipation	0	3 (12.5%)	2 (10.0%)	5 (11.4%)	5 (7.14%)
Nausea	5 (19.2%)	3 (12.5%)	2 (10.0%)	5 (11.4%)	10 (14.3%)
Fatigue	4 (15.4%)	2 (8.33%)	2 (10.0%)	4 (9.09%)	8 (11.4%)
Diarrhoea	2 (7.69%)	2 (8.33%)	1 (5.00%)	3 (6.82%)	5 (7.14%)
Dyspepsia	0	2 (8.33%)	1 (5.00%)	3 (6.82%)	3 (4.29%)
Nasopharyngitis	3 (11.5%)	3 (12.5%)	0	3 (6.82%)	6 (8.57%)
Abdominal pain upper	1 (3.85%)	2 (8.33%)	0	2 (4.55%)	3 (4.29%)
Blood creatine phosphokinase increased	0	0	2 (10.0%)	2 (4.55%)	2 (2.86%)
Contusion	0	2 (8.33%)	0	2 (4.55%)	2 (2.86%)
Decreased appetite	1 (3.85%)	1 (4.17%)	1 (5.00%)	2 (4.55%)	3 (4.29%)
Fall	3 (11.5%)	1 (4.17%)	1 (5.00%)	2 (4.55%)	5 (7.14%)
Hypoaesthesia	0	1 (4.17%)	1 (5.00%)	2 (4.55%)	2 (2.86%)
Respiratory tract congestion	0	2 (8.33%)	0	2 (4.55%)	2 (2.86%)
Respiratory tract infection	0	1 (4.17%)	1 (5.00%)	2 (4.55%)	2 (2.86%)
Skin abrasion	0	0	2 (10.0%)	2 (4.55%)	2 (2.86%)
Upper respiratory tract infection	4 (15.4%)	0	2 (10.0%)	2 (4.55%)	6 (8.57%)

Adverse Events Resulting in Early Treatment Termination

Preferred Term, n (%)	Placebo (N=26)	150 mg BID (N=24)	450 mg BID (N=20)
Patients with AEs	2(7.69%)	0	1(5.00%)
Blood creatine phosphokinase increased	0	0	1(5.00%)
Asthenia	1(3.85%)	0	0
Gait disturbance	1(3.85%)	0	0
Muscular weakness	1(3.85%)	0	0



CY 5021: 6MWD Changes From Baseline to Follow-Up



Persistence of Effect Four Weeks after the Last Dose



CY 5021: Disease Burden Assessed by the SMA-Health Index Decreases as 6MWD Increases

- The SMA Health Index (SMA-HI) is a patient reported outcome measure
 - Assesses SMA disease burden across a variety of functional domains
 - Higher scores indicate greater disease burden
- The correlations between the change from baseline to Week 8 in the Six Minute Walk Distance with the changes in the SMA-HI total score and the 9 functional domain scores were calculated
 - All 10 correlations were negative, indicating that disease burden assessed by the SMA-HI tended to decrease as the Six Minute Walk Distance increased
 - 6 correlations were nominally (or borderline; i.e., p ≤ 0.1) statistically significant

SMA-HI Domain	Pearson's Correlation Coefficient	p-value
SMA-HI Total Score	-0.853	0.028
Back, Chest, & Abdominal Function	-0.746	0.095
Fatigue	-0.897	0.012
Activity Participation	-0.820	0.045
Hand and Finger Strength	-0.738	0.101



CY 5021: Potential Clinical Benefit of *Reldesemtiv* in SMA

- Treatment with *reldesemtiv* in CY 5021 showed potentially clinically beneficial effects in adolescent and adult patients with SMA as evidenced primarily by increases vs. placebo in:
 - Six Minute Walk Distance
 - Maximal Expiratory Pressure
- Data from CY 5021 support the evaluation of higher doses of *reldesemtiv* in future clinical trials in SMA given:
 - No efficacy plateau was demonstrated
 - No dose-limiting safety or tolerability issues were observed
 - Exposures were below those that were well tolerated and associated with increased pharmacodynamic activity in Phase 1

This hypothesis-generating study provides the first data indicating that a **muscle-directed therapy,** namely the FSTA, *reldesemtiv*, may be clinically beneficial in patients with SMA



6MWD is Validated, Approvable Endpoint

Drug Name	Disease	Duration of Treatment (weeks)	Study Size	Improvement in 6MWD compared to placebo (meters)	Indication	6MWD in Label
ALDURAZYME (laronidase)	MPS I Hurler/Hurler-Scheie	26	45	38 (p = 0.07)	Increase walking capacity	Yes
ELAPRASE (idursulfase)	MPS II Hunter syndrome	53	64	35 (p = 0.01)	Increase walking capacity	Yes
VIMIZIM (elosulfase)	MPS IVA Morquio A syndrome	24	176	22.5 (p = 0.017)	Treat MPS IVA	Yes
LUMIZYME (alglucosidase alpha)	GAA deficiency Pompe Disease	78	90	28 (p=0.06)	Pompe Disease	Yes
TRACLEER (bosentan)	Pulmonary Hypertension	213	16	35 (low dose), 54 (high dose) (p = 0.01, 0.0001)	Increase exercise ability	Yes
LETAIRIS (ambrisentan)	Pulmonary Hypertension	201	12	27 (low dose), 39 (high dose) (p = 0.008, <0.001)	Increase exercise ability	Yes

6 Minute Walk Distance Used as Endpoint in Clinical Trials Outside of SMA and Included in Labels



6MWD is Reliable, Valid Outcome Measure in SMA



- Outcome measure in ambulatory SMA captures disease severity, demonstrates the required measurement properties, confirms reliability and validity of the 6MWT in ambulatory SMA patients
- Supports acceptance of the 6MWT as a valuable outcome measure for ambulatory SMA and the primary endpoint of choice



Cross-sectional study of 18 ambulatory participants showed:

- 6MWT correlates with established outcome measures and is sensitive to fatigue-related changes
- Assessments of walking ability and endurance are direct measures of functional mobility and considered inherently clinically meaningful

Dunaway Young, S., Montes, J., Kramer, S.S., Marra, J., Salazar, R., Cruz, R., Chiriboga, C.A., Garber, C.E. and De Vivo, D.C.. Six-minute walk test is reliable and valid in spinal muscular atrophy. *Muscle & nerve.* 2016 May 13. Montes J, McDermott MP, Martens WB, Dunaway S, Glanzman AM, Riley S, Quigley J, Montgomery MJ, Sproule D, Tawil R, Chung WK. Six-Minute Walk Test demonstrates motor fatigue in spinal muscular atrophy. *Neurology*. 2010, Mar 9.



Growing Population of Ambulatory Patients

Clinical Manifestation:

- **Type 1** patients treated with *nusinersen* survive but with significant disability
- **Type 2** patients have delayed motor milestones; Most advanced milestone achieved is sitting unsupported. These children suffer from general weakness
- **Type 3** patients can usually stand and walk but have increasingly limited mobility. They have difficulties running, climbing steps or rising from a chair, depending the severity of the disease
- **Type 4** patients have symptoms similar to Type 3s. Patients are typically able to walk but can no longer run



~10,000 living SMA patients

Life Expectancy				
Type 1	4 Years			
Type 2	30 Years			
Туре З	78 Years			
Type 4	78 Years			

2018: ~3,500-5,000 ambulatory SMA patients

2023: Potentially up to 10,000 ambulatory SMA patients*

*Assuming advent of genetically directed therapies alter Type 1 and Type 2 phenotype Source: Proprietary market research and company estimates



Perspectives on CY 5021 in Spinal Muscular Atrophy





PANEL DISCUSSION

The Promise of FSTAs in Neuromuscular Disease

MODERATOR



Andrew Wolff, MD, FACC

SVP, Chief Medical Officer Cytokinetics



Jacqueline Montes, PT, EdD, NCS

Assistant Professor of Clinical Rehabilitation and Regenerative Medicine, Columbia University Irving Medical Center



Jinsy Andrews, MD, MSc, FAAN

Assistant Professor of Neurology, Director of Neuromuscular Clinical Trials, Columbia University







CARDIAC MUSCLE PROGRAM OVERVIEW

Fady Malik, MD, PhD EVP, Research & Development



Heart Failure: Many Phenotypes with Unmet Need





HFrEF: High Mortality and Hospital Readmission Rates

High Mortality and Hospital Readmission Rates



Significant Unmet Need Exists To Address Mortality And Hospital Readmission

Cytokinetics

HCM: Lack of Therapy Targeting Underlying Disease Biology

HCM is a Disease of the Sarcomere



Teekakirikul et al., JCB 2012

Current Medical Therapy:

Indirect mechanisms of action with systemic side effects

Variable efficacy, often inadequate

Treatment failure means resorting to surgical myomectomy or percutaneous ablation

Targeted Oral Therapy Addressing Disease Etiology May Improve Symptoms, Exercise Capacity, and Slow Disease Progression



The Cardiac Sarcomere and Therapeutic Intervention





Omecamtiv Mecarbil: Key Takeaways

Omecamtiv mecarbil increases entry rate of myosin into tightly-bound, force-producing state with actin "More hands on the rope"



Vale & Milligan, Science 2000, Malik, et al Science 2011 Shen, et al, Circ HF, 2011

No increase in myocyte calcium

Increases duration of systole

Increases stroke volume

No change in blood pressure

Decrease in heart rate

No change in rate of contraction

No increase in MVO₂



Omecamtiv Mecarbil: Development Program

Phase 1-2a	Phase 1-2a IV PK/PD, tolerability Healthy Volunteers Stable HF Patients: EF < 40%, stable therapy	Phase 1-2a Oral PK, tolerability Healthy Volunteers Stable HF Patients: EF ≤ 35%, stable therapy
Phase 2	ATOMIC-AHF (N = 613) IV formulation in Acute HFrEF (EF ≤ 40%) Evaluate safety, tolerability, echo PD, & clinical efficacy	COSMIC-HF (N = 448) Oral formulations in Chronic HFrEF (EF ≤ 40%) Evaluate PK, safety, tolerability, echo PD
Phase 3	GALAC (N = 8 Oral o Evaluate clin Establish safety	TIC-HF 3000) losing nical efficacy and tolerability

Evaluation across a range of heart failure patient populations

17 Phase 1 & 2 Studies completed; >3000 subjects dosed; >1000 subject years of exposure



Omecamtiv Mecarbil: Increases in Systolic Ejection Time (SET) Underlie the Improvements in Cardiac Function

Healthy Volunteers vs. Stable HF Patients

Healthy Volunteers



Teerlink JR, *et al. Lancet* 2011; 378: 667–75. Cleland JGF, *et al. Lancet* 2011; 378: 676–83 SEM, standard error of the mean



Δ Stroke Volume (mL)

△ Fractional Shortening (% points)

△ Ejection Fraction (% points)

 Δ = placebo corrected change from baseline; Mean ± SEM





Study Design



PK-based dose adjustment

All subjects started at 25mg BID

- At 2 weeks, C_{trough} was assessed
- If the value was < 200 ng/mL, the subject was uptitrated to 50mg BID
- If the value was ≥ 200 ng/mL, the subject was maintained on 25 mg BID





Pharmacodynamic Effects







25 mg

Stroke Volume

Placebo

LVEF

-4

7.0



Cytokinetics

All PK Titration

Dose-dependent Increases in Cardiac Performance

fractional shortening; SE, standard error; SET, systolic ejection time ; all p values are



Pharmacodynamic Effects









LVESD left ventricular end systolic diameter LVEDD left ventricular end diastolic diameter LVESV left ventricular end systolic volume LVEDV left ventricular end diastolic volume All p values are nominal without multiplicity adjustment

Cytokinetics

Lower NT-proBNP/BNP Correlates with Decrease in Diastolic Wall Stress, HF Hospitalization & CV Mortality

Decrease in Heart Failure Hospitalization or CV Death

Decrease in End Diastolic Wall Stress (EDWS)



Data from PARADIGM-HF: Zile, et al JACC 2016



Iwanaga, et al JACC 2006



Decreases in Ventricular Size Predict Improved Survival



Meta-Analysis of Intervention Studies in HFrEF* Showed Decreases in Ventricular Size Predict Improved Survival

* *Omecamtiv mecarbil* has not been shown to improve survival which is currently being studied in the CV outcomes clinical trial, GALACTIC-HF

* Kramer DG, et al. J Am Coll Cardiol 2010;56:392-406.





Cardiac Serious Adverse Events

			PK-guided titration arm			
n (%)	Placebo (n = 149)	25 mg (n = 150)	25 mg (n = 58)	50 mg (n = 78)	All PK Titration (n = 146)ª	Pooled OM (n = 296)
Cardiac SAEs	19 (13)	18 (12)	7 (12)	7 (9)	17 (12)	35 (12)
Cardiac failure	4 (3)	3 (2)	1 (2)	3 (4)	5 (3)	8 (3)
Cardiac failure acute	1 (1)	3 (2)	1 (2)	2 (3)	3 (2)	6 (2)
Cardiac failure congestive	3 (2)	3 (2)	2 (3)	-	3 (2)	6 (2)
Angina pectoris	-	3 (2)	1 (2)	-	1 (1)	4 (1)
Ventricular tachycardia	1 (1)	2 (1)	1 (2)	-	1 (1)	3 (1)

Teerlink et al., Lancet 2016

^a Excludes 3 patients that were not dosed




Cardiac Troponin I

Troponin I (ng/mL)	Placebo (n = 149)	Pooled OM (n = 296)
	Base	eline
Median	0.025	0.022
Q1, Q3	0.016, 0.041	0.016, 0.040
	Change to Week 20	
Median	0.000	0.004
Q1, Q3	-0.007, 0.004	0.000, 0.019
	Change to Week 24	
Median	0.000	0.000
Q1, Q3	-0.006, 0.008	-0.003, 0.009

Teerlink et al., Lancet 2016

Number of increased troponin events adjudicated by CEC for MI = 0/278

• cTnl > 0.04 ng/mL (99%URL) when prior undetectable OR

 cTnl > 0.03 ng/mL (10%CoV) greater than prior when prior detectable





Conclusions

Pharmacokinetics

• The pharmacokinetic-based dose titration reliably controlled patient exposure to *omecamtiv mecarbil* in the PK-titration group

Efficacy Measures

- Improvements in SET, stroke volume, and LVEF
- Decreases in cardiac dimensions and volumes
- Decreases in HR and NT-proBNP

Safety Measures

- Small increase in troponin I without imbalance in cardiac adverse events
- Overall AE/SAE profile and tolerability similar to placebo

The results from this study led to the conduct of the ongoing, Phase 3, cardiovascular outcomes trial, GALACTIC-HF





GALACTIC-HF



Global Approach to Lowering Adverse Cardiac Outcomes Through Improving Contractility in Heart Failure

GALACTIC-HF Executive Committee:

Chair:

John R. Teerlink, Director, Heart Failure Program, SFVAMC, School of Medicine, University of California San Francisco, CA, USA

Members:

Rafael Diaz, Executive Director, ECLA Estudios Clinicos Latino America, Rosario, Argentina

Michael Felker, Chief Heart Failure Section, Duke University School of Medicine, Durham, NC, USA

John J V McMurray, Professor of Medicinal Cardiology, University of Glasgow, Scotland, UK

Marco Metra, Professor of Medical Cardiology, University of Brescia, Brescia, Italy

Scott Solomon, Professor of Medicine, Harvard Medical School, Boston, MA, USA





Phase 3 Trial Has Enrolled >5000 Patients

Study Overview

 Enrolling 8,000 patients at ~1,000 sites in 35 countries

Primary endpoint

 Composite of time to CV death or first HF event*, whichever occurs first

Secondary endpoints

- Time to CV death
- Change in Kansas City Cardiomyopathy Questionnaire Total Symptoms Score (KCCQ TSS) from baseline to Week 24
- Time to first HF hospitalization
- Time to all-cause death

Key Design Points

- Dose optimization based on trough concentration of omecamtiv mecarbil at 2 weeks and 6 weeks
 - Starting Dose = 25 mg BID
 - Escalation (or not) at Week 4 to 37.5 mg or 50 mg BID based on plasma concentration of *omecamtiv mecarbil* at Week 2
 - Recheck at Week 6, adjust dose downward if necessary
- Enroll patients from time of hospitalization to within 1 year of discharge
 - In-hospital enrollment target is approximately 25% of total enrollment
 - Stratify on randomization setting
- Event driven with 90% power based on secondary endpoint of CV Death

Global Approach to Lowering Adverse Cardiac Outcomes Through Improving **C**ontractility in Heart Failure



^{*}An HF event defined as the presentation of the subject for an urgent, unscheduled clinic/office/ED visit, or hospital admission, with a primary diagnosis of HF, where the patient exhibits new or worsening symptoms of HF on presentation, has objective evidence of new or worsening HF, and receives initiation or intensification of treatment specifically for HF (Hicks et al, 2015). Changes to oral diuretic therapy do not qualify as initiation or intensification of treatment.



Trial Overview

2 years enrollment, approx. 4 years total follow-up/study period



- Approximately 25% or more of the total planned enrollment will include subjects who are hospitalized at randomization
- Clinical events adjudication by CEC
- Study ends when ~1,590 subjects have experienced CV death, expected study duration 4 years

~8000 patients randomized 1:1 to *omecamtiv mecarbil* versus placebo, stratified by inpatient versus outpatient at randomization

Event-driven; patients will be followed indefinitely until CV death events have accumulated (90% powered for CV Mortality)

• Safety monitoring by independent DMC

Cytokinetics



Enrolling Intended High-Risk Population

- >5000 patients enrolled, anticipate enrollment completed in 1H 2019
- High Risk population as intended, on average...
 - EF < 30%
 - Time from last hospitalization < 4 months
 - NT-proBNP > 2000 pg/mL
 - 25% enrolled from an inpatient setting
- DMC meeting quarterly no change to study conduct
- Event rates consistent with baseline assumptions
- Futility analysis conducted by DMC expected in 1H 2019
- Efficacy analysis for overwhelming benefit conducted by DMC in 2020





METEORIC-HF



Multicenter Exercise Tolerance Evaluation of Omecamtiv Mecarbil Related to Increased Contractility in Heart Failure 9 Countries Planned in North America & Europe

METEORIC-HF Steering Committee:

Greg Lewis (Co-lead, US) Michael Felker (Co-lead, US) John Teerlink (US) David Whellan (US) Justin Ezekowitz (Canada) Adriaan Voors (Netherlands) Alain Cohen-Solal (France) Piotr Ponikowski (Poland) Michael Böhm (Germany) Marco Metra (Italy)







Primary endpoint

• Change in peak VO₂ on Cardiopulmonary Exercise Testing (CPET) from baseline to Week 20

Secondary endpoints

- Change in total workload during CPET from baseline to Week 20
- Change in ventilatory efficiency (V_E/VCO₂ slope) during CPET from baseline to Week 20
- Change in the average daily activity units measured over a 2 weeks from baseline to Week 18-20

Exploratory Endpoints

- Change from baseline to Week 20 in oxygen uptake efficiency slope (VO₂/logV_E slope), ventilatory threshold (by the V-slope method), VO₂ recovery kinetics, percent predicted pVO₂, and exercise duration
- Change from baseline in the average daily activity units at Week 6-8 and at Week 12-14
- Change from baseline in the KCCQ Total Symptom Score and its sub-domains from baseline to Week 20

 VO_2 = Oxygen Uptake; CPET = Cardio-Pulmonary Exercise Testing; V_E = Ventilatory Efficiency





Trial Overview



* Screening echocardiogram is not required if an appropriate LVEF assessment has been performed within one year





Key Inclusion Criteria

Inclusion Criteria

Same or similar to GALACTIC-HF:

- \geq 18 to \leq 85 years of age
- Chronic HF (>3 months) managed with SoC therapies at stable doses
- LVEF \leq 35% and NYHA class II to III
- NT-proBNP ≥ 200 pg/mL

Specific for METEORIC-HF:

- Ambulatory without assistance
- Able to perform CPET safely and achieve a respiratory exchange ratio ≥1.05 *
- Reduced exercise capacity, defined as peak VO2 ≤ 75% of the predicted normal value *
- No requirement for a prior HF hospitalization
- Outpatient only
 - Recent hospitalization (<3 months) is an exclusion

* Confirmed by CPET core laboratory



CPET: A Quantitative Assessment of Exercise Capacity



- Peak VO₂ is gold standard measure of exercise capacity
- More precise, reproducible than other measures of physical function
- High reproducibility
- Lack of training effect
- Peak VO₂ is responsive to therapy (drug, device, exercise training)
- Assessment of volitional effort
- CPET outperforms 6MWT in predicting outcomes in HF^{1,2}

1. Guazzi et al, Circulation HF 2009 2. O'Connor et al, Circulation HF 2014



ANG 594 CARDIAC TROPONIN ACTIVATOR

Brad Morgan, PhD SVP, Research & Non-Clinical Development

Whit Tingley, MD, PhD VP, Clinical Research, Cardiology



Modulation of Cardiac Muscle Contractility





Extended Contractility Franchise to First, Selective Cardiac Troponin Activator (CTA)



Extended Contractility Franchise to First, Selective Cardiac Troponin Activator (CTA)



5-Year Research Collaboration with Amgen

Explored diverse MOAs and chemotypes

Selected cardiac troponin activation given potential for improved efficacy and ease of use

Objectives of Cardiac Troponin Activator Program:

Selective for cardiac muscle

No PDE3 inhibition, no effect on calcium transients Projected human PK adequate for once daily dosing Wide Pharmacodynamic Window (preclinical)



Cardiac Troponin Activators Are Selective



OVERVIEW SKELETAL MUSCLE CARDIAC MUSCLE SUMMARY

Cytokinetics

Cardiac Troponin Activator Increases Contractility in Cardiomyocytes Without Increasing Calcium Transients

Contractility strongly activated after treatment

Calcium transients unchanged after treatment



Results consistent with direct activation of the sarcomere

Cytokinetics

Cardiac Troponin Activator Has a Wide PD Window

Animal Models of Cardiac Function



increase in Fractional Shortening (FS) or Ejection Fraction (EF)

Cytokinetics

SKELETAL MUSCLE **OVERVIEW** CARDIAC MUSCLE SUMMARY

IND Filed, Initiating First in Human Clinical Studies in Q4



Explored diverse MOAs and chemotypes

Selected troponin activation for improved efficacy and ease of use

Properties of AMG 594:

Selective for cardiac muscle No PDE3 inhibition, no effect on calcium transients Projected human PK adequate for once daily dosing Wide Pharmacodynamic Window (preclinical)



AMG 594 Phase 1 Study Design: Nested SAD and MAD in Healthy Subjects



Randomized, placebo-controlled, double-blind, multi-part, single center study

- Part 1: 5 single ascending single oral doses (SAD)
- Part 2: 3 multiple ascending oral doses (MAD)
- ~64 healthy subjects overall

Objectives	Endpoints
Safety and tolerability	AEs, laboratories, cardiac markers, ECGs
Pharmacokinetics	C _{max} , T _{max} , AUC
Pharmacodynamics	LVEF, LVFS, LVOT-VTI, SET



Potential Path Forward

Decreased Cardiac Contractility

Heart Failure with Reduced Ejection Fraction (HFrEF)

> Genetic Dilated Cardiomyopathy

Pulmonary Hypertension with Right Ventricular Heart Failure

Potential Applications of AMG 594 for Patients with Distinct Types of Ventricular Dysfunction and Heart Failure are Under Discussion

Amgen & Cytokinetics are considering the Phase 2 clinical trials program





- AMG 594 is an oral, small molecule cardiac troponin activator
 - Intended to improve ventricular systolic function in patients with heart failure
 - Selected from >1.5 million compounds in >80 distinct series
 - Preclinical results support the potential for optimized efficacy in HF
 - Projected once daily dosing
- Cytokinetics and Amgen are advancing AMG 594 into clinical development
 - IND filed
 - Early clinical trials will assess the safety and tolerability of AMG 594, as well as its potential to enhance ventricular contraction

AMG 594 is a Next Generation Cardiac Sarcomere Activator With Potential for Optimized Treatment of Patients with Heart Failure



CK-3773274 (CK-274) CARDIAC MYOSIN INHIBITOR

Brad Morgan, PhD SVP, Research & Non-Clinical Development

Whit Tingley, MD, PhD VP, Clinical Research, Cardiology



Modulation of Cardiac Muscle Contractility





Expertise in the Sarcomere: Myosin Structure to Function

X-ray of cardiac myosin activator *omecamtiv mecarbil* bound to the pre-power stroke of cardiac myosin



Planelles-Herrero et al. Nature Communications (4 Aug, 2017)

X-ray of smooth muscle myosin inhibitor bound to a novel allosteric pocket during the "recovery stroke" transition



Inhibition of myosin can be via an induced-fit mode of binding of small molecules



Mechanistic Characterization of Compounds

- Primary screen is agnostic to molecular mechanism of inhibition
- Hits classified based on performance in well-established panel of Cytokinetics assays



Cytokinetics has identified distinct classes of cardiac sarcomere inhibitors from multiple chemical series



CK-274: Potentially Best-in-Class Cardiac Myosin Inhibitor



Extend and Expand the Premier Contractility Platform to Discover the Best-in-Class Cardiac Sarcomere Inhibitors

Exploring Diverse MOAs and Chemotypes

Objectives of Cardiac Sarcomere Inhibitor Program:

Selective for Cardiac Muscle Myosin

No effect on calcium transients

Projected human PK adequate for once daily dosing (Rapidly reach steady state concentration)

Wide Pharmacodynamic window



Chemical Lead Optimization Overview

Series	# of Analogs	Comments
А	>850	Development candidate and potential back-ups Excellent PK and safety profile
В	~300	Robust SAR established DMPK optimization
С	>550	Many potent analogs Optimization of drug-like properties
D	~700	Compounds with good potency and DMPK found Safety characterization in progress
Е	~250	Potency and DMPK optimization achieved In vivo activity observed
F	>100	Potency optimization achieved DMPK characterization in progress

Development Candidate:

CK-274

Several related Series A Compounds to explore and expand range of therapeutic application

Continuing to explore potential advantages of other chemical series



CK-274 Selected as First Development Candidate for HCM

- Favorable pharmacokinetic / pharmacodynamic properties and other candidate selection criteria
 - Selective allosteric inhibitor of cardiac myosin
 - No inhibition of smooth muscle myosin
 - In vivo pharmacodynamic advantages related to distinctive binding
 - Favorable ADME properties with no CYP inhibition or CYP induction
 - Good oral bioavailability across pre-clinical species
 - Excellent permeability without efflux
 - Clear pharmacokinetic/pharmacodynamic (PK/PD) relationship
 - Projected once daily dosing to reach steady state rapidly in patients
 - Shallow dose response curve may translate to favorable therapeutic window in patients and broaden clinical utility

Selected from Multiple Potential Development Candidates (PDCs)



CK-274 Inhibits Cardiac Myosin S1 Basal ATPase Activity

Demonstrates compounds interact directly with myosin





Simplest possible system to assess compound interaction with myosin Only sensitive to compounds that

interact directly with myosin



How Does a Cardiac Myosin Inhibitor Work?

The Chemical and Mechanical Cycles are Linked



CK-274 decreases the number of independent force generators (myosin heads) interacting with the actin filament

"Fewer hands pulling on the rope"



CK-274 Inhibits Contractility in Cardiomyocytes Without Changing Calcium Transients

Contractility decreased after treatment





Results consistent with direct inhibition of the sarcomere

Cytokinetics

CK-274 Has a Wide PD Window in Rat and Dog Models

Shallow exposure-response relationship of CK-274 in rats and dogs



Cardiac Myosin Inhibitor (CMI) is Efficacious in Model of HCM Structurally and Pharmacologically Similar to CK-274

Decreased left ventricular septal wall thickness in R403Q transgenic mice after 24 weeks treatment





Cardiac Myosin Inhibitor in Model of Cardiac Hypertrophy

Dahl Salt Sensitive Rat Model of Cardiac Hypertrophy



Significant Decrease in Perivascular and Interstitial Fibrosis

Cytokinetics

IND Filed, Initiating First in Human Clinical Studies in Q4



Extend and Expand the Premier Contractility Platform to Discover the Best-in-Class Cardiac Sarcomere Inhibitors

Exploring Diverse MOAs and Chemotypes

Properties of CK-274:

Selective for Cardiac Muscle Myosin

No effect on calcium transients

Projected human PK adequate for once daily dosing (Rapidly reach steady state concentration)

Wide Pharmacodynamic Window


Therapeutic Hypothesis

A cardiac sarcomere inhibitor will counteract the pathologic effects of mutations in the sarcomere that lead to HCM

- Hyperdynamic contraction and obstruction of blood flow out of the LV
- Cardiac hypertrophy, small LV cavity, small stroke volume
- Impaired relaxation and high LV filling pressures







HCM: Left ventricular outflow tract (LVOT) obstruction



Thickening of the left ventricular septum narrows the LV outflow tract, creating resistance to blood flow. This leads to symptoms, reduces exercise tolerance, and can be quantified by echocardiography



Unmet Need in oHCM

Targeted Oral Therapy to Reduce Daily Symptoms and Stop Disease Progression

- HCM gene mutations are common; the clinical course is variable
 - Prevalence is 1:500
 - A subset of patients have progressive symptoms, atrial fibrillation, stroke and/or sudden death
- Current medical treatments include beta blockers, verapamil and disopyramide
 - Not targeted to the underlying cause of HCM
 - Variable efficacy, often inadequate
 - Systemic side effects: hypotension, bradycardia, heart block
- Invasive therapy to reduce septal thickness is effective
 - Surgical myectomy or percutaneous ablation
 - Indicated for the most severely affected and refractory patients
 - Available only at a small number of institutions





CK-274 Phase 1 Study Design: Nested SAD and MAD in Healthy Subjects



Randomized, placebo-controlled, double-blind, multi-part, single center study in ~96 healthy subjects

- Part 1: 8 single ascending oral doses (SAD)
- Part 2: 3 multiple ascending oral doses (MAD)

Objectives	Endpoints
Safety and tolerability	AEs, SAEs, LVEF
Pharmacokinetics	C_{max} , T_{max} , AUC, $t_{1/2}$, other
PK-PD Relationship	LVEF, LVFS, LVOT-VTI, other



CK-274: Efficient Clinical Development Plan for HCM



OVERVIEW SKELETAL MUSCLE CARDIAC MUSCLE SUMMARY

Cytokinetics



- CK-274 is a novel, oral, small molecule, allosteric cardiac myosin inhibitor
 - Intended to counteract the pathologic effects of mutations in the sarcomere that cause HCM
- Preclinical results
 - PD effects support a potential for best-in-class safety and efficacy
 - PK projections are consistent with daily dosing and rapid titration to a personalized dose
- Advancing into clinical development
 - IND filed
 - Efficient clinical development plan with robust PD assessments in early development

CK-274 is a cardiac myosin inhibitor with best-in-class potential for the treatment of patients with hypertrophic cardiomyopathy



PANEL DISCUSSION

A New Generation of Cardiovascular Therapies

MODERATOR



Fady Malik, MD, PhD

EVP, Research & Development Cytokinetics



John Teerlink, MD

Professor of Clinical Medicine, University of California, San Francisco; Director of Heart Failure and Director of Echocardiography, San Francisco Veterans Affairs Medical Center



Greg Lewis, MD

Section Head, Heart Failure; Medical Director, Heart Transplant Program and Director of Cardiopulmonary Exercise Testing, Massachusetts General Hospital



AND THE LOOK AHEAD

Robert Blum President & Chief Executive Officer



Amgen Collaboration

Purchase Option: 2006 Exercise Option Ex-Japan: 2009 Expanded to Include Japan/Purchase Equity: 2013 **Received >\$200M over 11 Years**

Amgen responsible for development and commercialization subject to Cytokinetics' participation rights*

Cytokinetics can earn over \$650 mm in milestone payments

COMMERCIALIZATION:

- Cytokinetics may receive escalating double-digit royalties
- Cytokinetics to co-fund Phase 3 development program
- Co-fund enables co-promote NA
- Cytokinetics reimbursed for certain sales force activities



Astellas Collaboration

Original Deal: 2013 Expanded to include SMA: 2014 Expanded to Include ALS: 2016 >\$200M in Upfront Payments/R&D Sponsorship

- Collaborative research program on next-generation skeletal muscle activators through 2019 (under Astellas' sponsorship)
- Development of *reldesemtiv* in non-neuromuscular and neuromuscular indications (e.g., SMA and ALS)
- Cytokinetics conducts Phase II clinical trials of *reldesemtiv* in SMA and ALS (at Astellas' expense)
- Astellas primarily responsible for development; Cytokinetics' option to co-fund (e.g., SMA) and co-funding obligation (e.g., ALS)
- Cytokinetics has option to conduct early-stage development for certain indications at its expense, subject to reimbursement

Astellas to commercialize products subject to Cytokinetics' option to co-promote for neuromuscular indications in US, Canada, and Europe; Cytokinetics has the option to co-promote for all other indications in the US and Canada

Astellas will reimburse Cytokinetics for certain expenses associated with co-promotion activities Cytokinetics eligible to receive over \$600 mm in pre-commercialization and commercialization milestones plus royalties, which are increased for cofunded products



Corporate Development Strategy



OVERVIEW SKELETAL MUSCLE CARDIAC MUSCLE SUMMARY

Cytokinetics

Cytokinetics Financing History

Strategic Partners and Institutional Investors Have Committed Approximately Equal Amounts of Capital to Cytokinetics

		Equity	Upfront Cash, Option, and Milestones	R&D Reimbur.	Total	
Investors	Private Investors (VCs)	\$116M				
	IPO	\$94M				
	Public Post-IPO/Other	\$414M				
	Total	\$625M			\$625M	
Strategic Partners & Grants	Astellas	\$10M	\$130M	\$75M	\$215M	
	Amgen	\$43M	\$145M	\$29M	\$217M	
	Royalty Pharma	\$10M	\$90M		\$100M	
	GSK	\$24M	\$22M	\$33M	\$78M	
	AstraZeneca			\$2M	\$2M	
	MyoKardia			\$2M	\$2M	
	Global Blood			\$2M	\$2M	
	Grants (ALS Assoc / NINDS / other)		\$6M		\$6M	
	Total	\$87M	\$393M	\$143M	\$623M	

Note: Figures above exclude current debt outstanding of \$42M.





- 20 years of demonstrated leadership in cytoskeletal and muscle biology
- Senior R&D management team: uncommon continuity, pioneering expertise
- **Unrivaled experience** in discovery/clinical research directed to muscle pharmacology
- Broad experience across multiple programs; leverage and import/export learnings
- Monetized progress and promise while retaining key rights and economics





Upcoming Milestones

2018	Begin Patient Enrollment in METEORIC-HF in Q4 2018	Initiate Phase 1 Studies for CK-274 and AMG 594 in Q4 2018	Type C Feedback from FDA regarding SMA in Q4 2018
2019	First Interim Analysis in	Complete Patient Enrollment	Results from FORTITUDE-ALS
	GALACTIC-HF in 1H 2019	in GALACTIC-HF in 1H 2019	Expected in 1H 2019















THANK YOU