

Sarcomere Directed Therapies

EMPOWERING LIVES



Nefertari, diagnosed with heart failure

Jillian, diagnosed with HCM

Chuck, diagnosed with ALS

Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the "Act"). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or amyotrophic lateral sclerosis (ALS); projections regarding the size of the addressable patient population for omecamtiv mecarbil, aficamten or reldesemtiv; Cytokinetics' commercial readiness for omecamtiv mecarbil; the likelihood of approval and timing for regulatory approval of omecamtiv mecarbil or any of our other drug candidates; the submission or acceptance of filing of a new drug application (NDA) to or by the FDA for omecamtiv mecarbil in 2021; the timing of an interim analysis of COURAGE-ALS, a phase 3 clinical trial of reldesemtiv or the timing of commencement of SEQUOIA-HCM, a phase 3 clinical trial of aficamten; our ability to fully enroll COURAGE-ALS or SEQUOIA-HCM; Cytokinetics' cash expenditures or runway; the timing or availability of additional sale proceeds or loan disbursements from Royalty Pharma; interactions with the FDA; the properties, potential benefits and commercial potential of aficamten, omecamtiv mecarbil, reldesemtiv and Cytokinetics' other drug candidates; the activities of Ji Xing under our collaboration agreements therewith or our ability to earn any additional milestone payments or royalties pursuant thereto. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the "SEC").



Sarcomere Directed Therapies

OUR MISSION

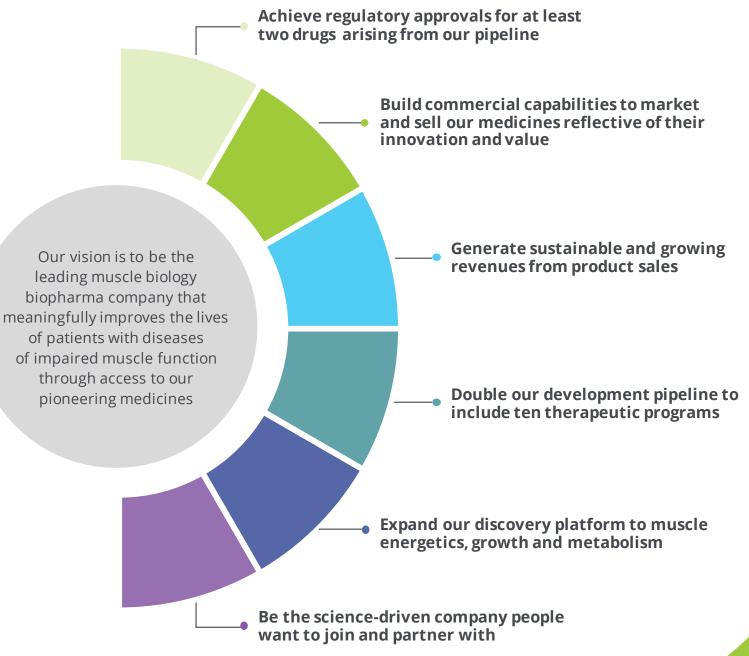
To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.



VISION 2025

As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.

Leading with Science, **Delivering for Patients**

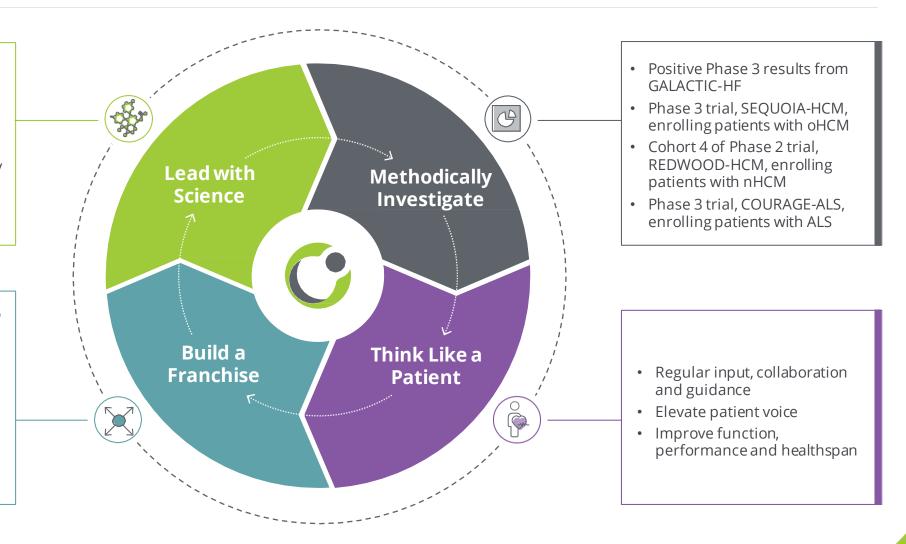




Executing On Our Vision

- Scientific innovation driven by modulating cardiac myosin
- First-in-class myosin activator
- Next-in-class myosin inhibitor
- Expansion beyond contractility to muscle energetics, metabolism

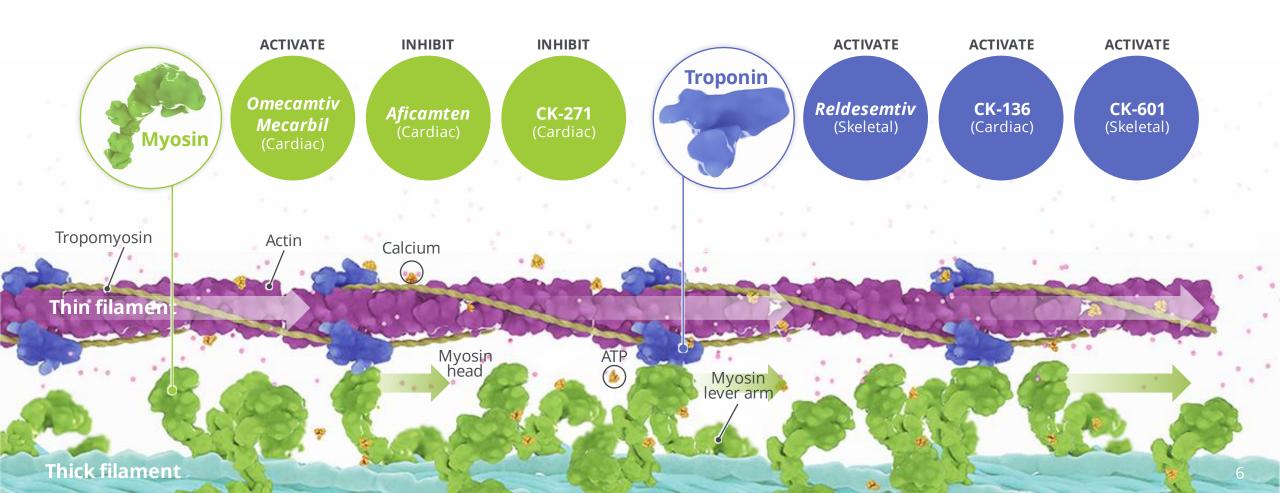
- Customer-centric approach to portfolio management
- Overlap between HFrEF and HCM accounts
- Commercial build in HFrEF supports future HCM business
- Lifecycle management extends and expands franchise



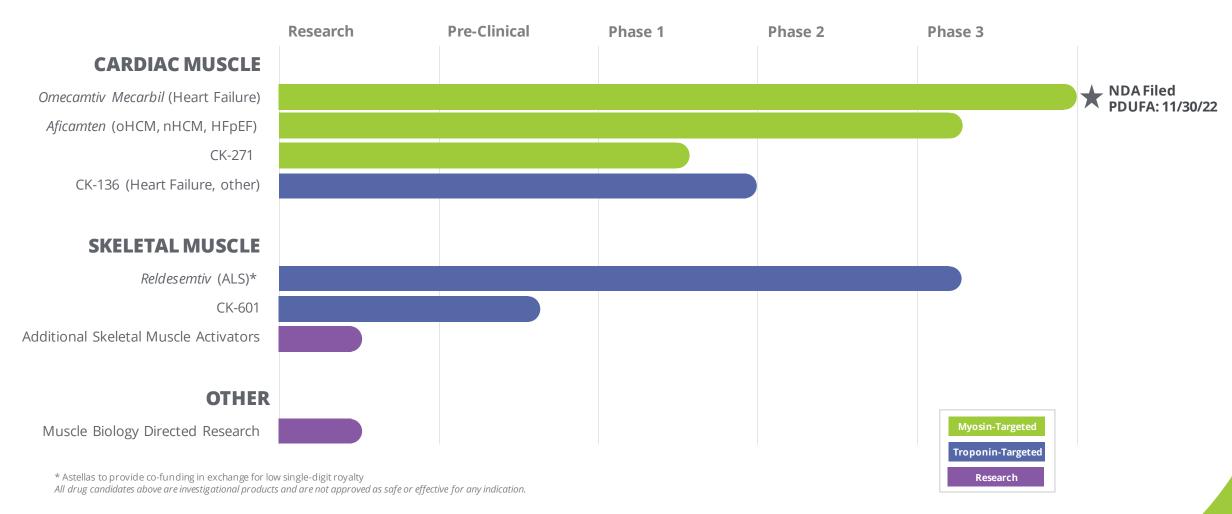


Sarcomere Directed Drug Development

The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables cardiac myocytes to contract and generate force



Pipeline of Novel Muscle-Directed Drug Candidates





Sarcomere Directed Drug Development

CARDIAC MUSCLE

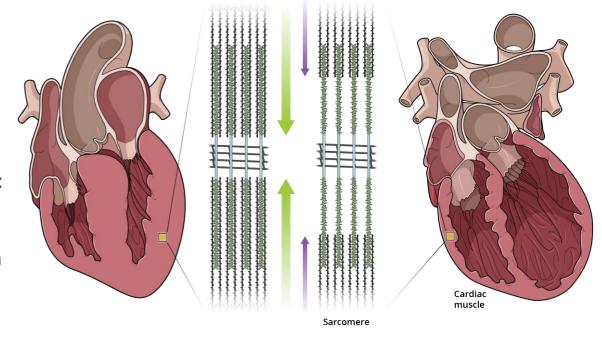
Omecamtiv Mecarbil Aficamten



Contractile Dysfunction Underlies Cardiac Diseases

Increased / Preserved Cardiac Contractility

- Non-obstructive Hypertrophic Cardiomyopathy (nHCM)
- Obstructive Hypertrophic Cardiomyopathy (oHCM)
- Heart Failure with Preserved Ejection Fraction (certain HFpEF subsets)



Decreased Cardiac Contractility

- Heart Failure with Reduced Ejection Fraction (HFrEF)
- Genetic Dilated Cardiomyopathy
- Pulmonary
 Hypertension with Right
 Ventricular
 Heart Failure



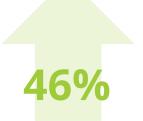
Omecamtiv Mecarbil



Heart Failure Is a Public Health Epidemic

~6.5M Americans ≥20 years of age have HF; 1M new HF cases occur annually¹

High cost burden driven by hospitalizations; mean cost for each hospital stay ~\$17K²



Increase in Americans living with HF through 2030¹



Cost increase of HF through 2030 (increasing from \$43.6³ billion to \$69.7 billion)4



HF patients who will

die within 5 years¹



~900,000

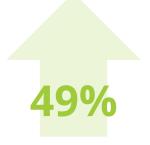
Annual HF

hospitalizations

in the US⁵



Patients readmitted to hospital within **30 days**^{6,a}



Patients readmitted to hospital within 5 years^{7,b}

HF: heart failure

- 1. Benjamin EJ, et al. Circulation. 2018;137:e67-e492;
- 2. Gaziano et al, AMA Cardiol. 2016;1(6):666-672. doi:10.1001/jamacardio.2016.1747
- 3. Urbich, M., Globe, G., Pantiri, K. et al. A Systematic Review of Medical Costs Associated with Heart Failure in the USA (2014–2020). Pharmaco Economics 38, 1219–1236 (2020). https://doi.org/10.1007/s40273-020-00952-0
- 3. Heidenreich PA, Albert NM, Allen LA, Bluemke DA, Butler J, Fonarow GC, et al. Forecasting the impact of heart failure in the United States: a policy statement from the American Heart Association. Circ Heart Fail. 2013;6(3):606–19. https://doi.org/10.1161/HHF.0b013e318291329a.
- 4. Benjamin EJ, et al. Circulation. 2019;139:e56-e528; 5. Davis JD, et al. Am J Med. 2017;130:93.e9-93.e28. (a) In an investigational study of patients with an index hospitalization for HF from California, New York, and Florida from 2007–2011 (N=547,088)
- 6. Shah KS, et al. / Am Coll Cardiol. 2017;70:2476-2486. (b) Among HFrEF patients (n=18,398), HFbEF patients (n=18,398), and HFpEF patients (n=18,299) in the GWTG-HF registry, a study of patients on Medicard services (N=39,982), GWTG-HF, Get With the Guidelines®-Heart Failure



Significant Unmet Need in HFrEF

Proprietary market research suggests need for novel therapy



Market research suggests need for novel therapy

Physicians say newly approved therapies have prolonged survival, decreased hospital visits, but still see need for other therapies that reduce mortality



Drugs that do not affect renal function

Most physicians recognize negative effect therapies such as aldosterone antagonists have on renal function



Drugs that do not affect BP

BP often limiting factor for up titration and therapy initiation

Need efficacious drugs that do not result in hypotension



Drugs that enhance cardiac performance

Need drugs that target novel/more specific molecular targets

Need targets other than the neurohormonal pathway



Disease modifying therapies

Need drugs that safely enhance contractility

Increased EF most frequently mentioned desired measure



Drugs that increase QoL

Patient management will improve with drugs that increase QoL

Patient OoL decreases as they lose the ability to perform daily tasks



Pivotal Phase 3 Trial Design



Second largest clinical trial ever conducted in heart failure

Overview

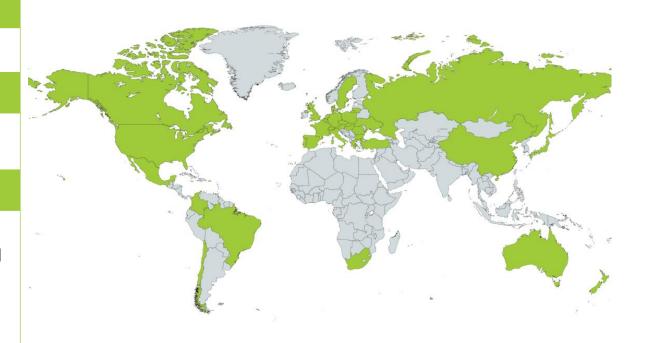
Enrolled 8,256 patients at ~1,000 sites in 35 countries

Primary Endpoint

Composite of time to cardiovascular (CV) death or first HF event*, whichever occurs first

Secondary Endpoints

- Time to CV death
- Change in Kansas City Cardiomyopathy Questionnaire Total Symptoms Score (KCCQ TSS) from baseline to Week 24
- Time to first HF hospitalization
- Time to all-cause death



*An HF event defined as the presentation of the subject for an urgent, unscheduled clinic/office/ED visit, or hospital admission, with a primary diagnosis of HF, where the patient exhibits new or worsening symptoms of HF on presentation, has objective evidence of new or worsening HF, and receives initiation or intensification of treatment specifically for HF (Hicks et al, 2015). Changes to oral diuretic therapy do not qualify as initiation or intensification of treatment.



Baseline Characteristics



Characteristic	OM (N=4120)	Placebo (N=4112)			
Demographics					
Age (years), median (Q1, Q3)	66 (58, 73)	66 (58, 73)			
Sex, female, n (%)	875 (21.2)	874 (21.3)			
White/Asian/Black/other, %	78/9/7/7	78/9/7/7			
Heart Failure History and Medical Conditions					
LVEF (%), mean (SD)	26.6 (6.3)	26.5 (6.3)			
NYHA class, II/III/IV, %	53/44/3	53/44/3			
Ischemic etiology, %	53.2	54.0			
Atrial fib/flutter at screening, %	27.8	26.7			
Type 2 diabetes, %	40.1	40.3			

Characteristic	OM (N=4120)	Placebo (N=4112)			
Vitals and Laboratory Parameters					
NT-proBNP (pg/mL), median (Q1, Q3)	1977 (980, 4061)	2025 (1000, 4105)			
SBP (mmHg), mean (SD)	116 (15)	117 (15)			
Heart rate, mean (SD)	72 (12)	72 (12)			
eGFR (mL/min/1.73m²), median (Q1, Q3)	59 (44, 74)	59 (44, 74)			
Cardiac TnI (ng/mL), median (Q3)	0.027 (0.052)	0.027 (0.052)			
Medications and Cardiac Devices					
ACEI/ARB/ARNi , %	87	87			
ARNi, %	20	19			
BB, %	94	94			
MRA, %	78	78			
SGLT2i, %	2.5	2.8			
CRT, %	14	14			
ICD, %	32	31			

ACEi, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor-neprilysin inhibitor; BB, beta blocker; CRT, cardiac resynchronization therapy; eGFR, estimated glomerular filtration rate; fib, fibrillation; hsTnl, high-sensitivity troponin I; ICD, implantable cardioverter-defibrillator; LVEF, left ventricular ejection fraction; MRA, mineral ocorticoid receptor antagonist; NT-proBNP, N-terminal pro-Btype natriuretic peptide; NYHA, New York Heart Association; Q, quartile; SBP, systolic blood pressure; SGLT2i, sodium-glucose co-transporter 2 inhibitor.

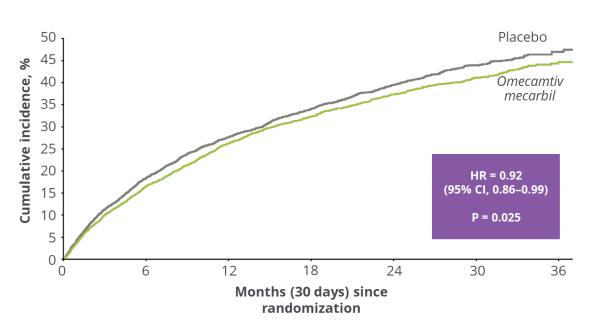


Positive Primary Composite Endpoint Treatment effect increased in more advanced patients

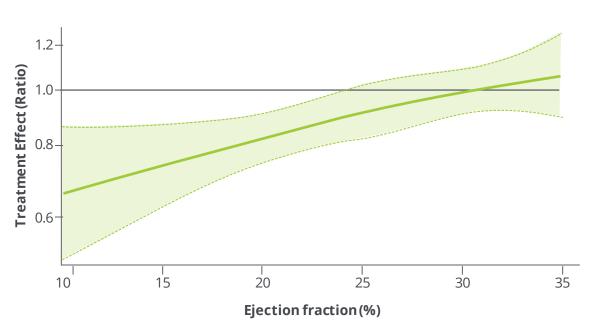


8% Relative Risk Reduction in Primary Composite Endpoint

(Time to First Heart Failure Event or CV Death)¹



Treatment Effect Increased Progressively As Baseline LVEF Decreased²



AEs and treatment discontinuation balanced between treatment arms

- 1. Teerlink JR et al., Cardiac Myosin Activation with Omecamtiv Mecarbil in Systolic Heart Failure; N Eng J Med 2020, 384:105-116.
- 2. Teerlink JR., Diaz R., Felker GM., et al. Effect of Ejection Fraction on Clinical Outcomes in Patients treated with Omecamtiv Mecarbil in GALACTIC-HF, JACC. 2021

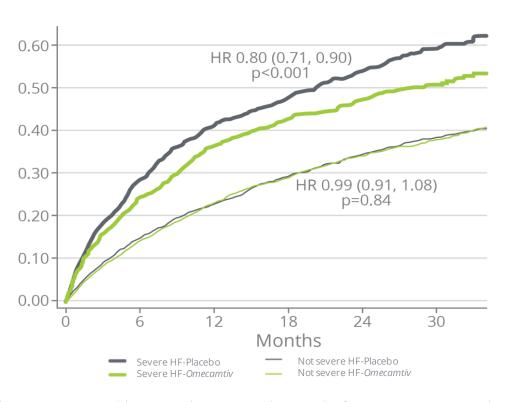


Greater Treatment Effect in Worsening HF



Primary Outcome in Severe HF: HR = 0.80 (0.71, 0.90)

(Severe HF defined as NYHA III-IV, EF ≤30%, HF hosp <6 mos)^{1,2}



Primary Outcome in Patients with LVEF ≤28%: HR 0.84; 95% CI 0.77, 0.92

Subgroup	No. of Events/ No. of Patients		Hazard Ratio (95% Cl)	Norm p-value	ARR	
All Patients	3103/8232	⊢= -	0.92 (0.86, 0.99)	0.025	2.1%	
LVEF≤28%	1821/4456	⊢■ →	0.84 (0.77, 0.92)	<0.001	4.9%	
Outpatients	1255/3304	⊢= →	0.83 (0.75, 0.93)	0.001	5.0%	
Inpatients	566/1152		0.86 (0.73, 1.02)	0.084	3.9%	
Hosp <3 mos	1200/2688	⊢• →	0.83 (0.74, 0.93)	0.001	5.2%	
Class III/IV	1055/2132		0.80 (0.71, 0.90)	<0.001	7.0%	
NT-proBNP >2000	1249/2431		0.77 (0.69, 0.87)	<0.001	8.1%	
SBP <110	843/1820	⊢ ■	0.81 (0.70, 0.92)	0.002	7.4%	
	0.5 0.8 1.0 1.2 OM ←→ Placebo Better Better					

^{2.} Felker GM, et al. Assessment of Omecamtiv Mecarbil for the Treatment of Patients With Severe Heart Failure. JAMA Cardiology, October 2021.



^{1.} Felker GM, Omecamtiv Mecarbil in Patients with Severe Heart Failure: An Analysis from GALACTIC-HF, ESC Heart Failure 2021, June 2021

Similar Risk Reduction in Hospitalized Patients vs. Outpatients

GALACTIC-HF

Initiating omecamtiv mecarbil in hospitalized patients safe, well-tolerated

	Omecamtiv mecarbil	Placebo			Interaction
	Rate/100PY	Rate/100PY		HR (95% CI)	p-value
Primary Outcome	e				
All patients	24.2	26.3	⊢∎⊸	0.92 (0.86, 0.99)	
Inpatient	34.1	38.3	├	0.89 (0.78, 1.01)	0.51
Outpatient	21.5	23.1	⊢	0.94 (0.86,1.02)	
First Heart Failur	e Event				
All patients	18.7	20.3	⊢ ■	0.93 (0.86, 1.00)	
Inpatient	28.7	30.2	⊢	0.95 (0.82, 1.09)	0.64
Outpatient	15.9	17.6	⊢	0.91 (0.83, 1.01)	
Heart Failure Hos	spitalization				
All patients	18.0	19.1	⊢ ■	0.95 (0.87, 1.03)	
Inpatient	27.8	28.7	⊢	0.97 (0.84, 1.12)	0.66
Outpatient	15.3	16.5	⊢	0.93 (0.85, 1.03)	
Cardiovascular D	eath				
All patients	10.9	10.8	⊢	1.01 (0.92, 1.11)	
Inpatient	13.3	15.1	———	0.87 (0.73, 1.04)	0.055
Outpatient	10.2	9.5	⊢	1.08 (0.96, 1.21)	
All-Cause Death					
All patients	14.4	14.4	⊢	1.00 (0.92, 1.09)	
Inpatient	17.2	20.0	├	0.85 (0.73, 1.00)	0.02
Outpatient	13.5	12.8	——	1.07 (0.96, 1.18)	
		0.60	0.80 1.00 1.	.20 1.40	
		0.00			
			Hazard ratio (95% (CI)	
			Favors OM Favo	rs placebo	

- Rate of primary outcome higher in hospitalized patients in the placebo group than in outpatients
- Effect of omecamtiv mecarbil versus placebo on the primary outcome similar in hospitalized patients & outpatients
- Omecamtiv mecarbil similarly reduced the risk of primary outcome both when initiated in hospitalized patients and in outpatients
- **Safe to initiate** treatment with *omecamtiv mecarbil* in hospitalized patients



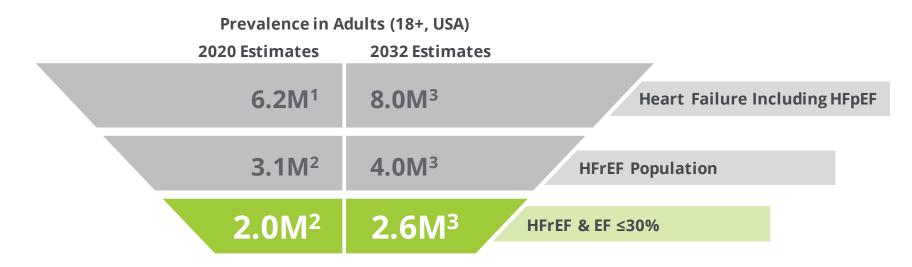
Laboratory and Safety Events



Variable	Omecamtiv Mecarbil (N=4110)	Placebo (N=4101)	Relative Risk or Difference (95% CI)			
Laboratory value change from baseline to Week 24						
Systolic blood pressure – mmHg, mean (SD)	1.4 (15.3)	1.5 (15.6)	-0.1 (-0.9, 0.6)			
Heart rate, bpm, mean (SD)	-2.1 (12.6)	-0.5 (12.8)	-1.6 (-2.2, -1.0)			
Cardiac Troponin I, ng/L, median (Q1, Q3)	0.004 (-0.002, 0.021)	0.000 (-0.009, 0.008)	0.004 (0.003, 0.005)			
NT-proBNP, pg/mL, median (Q1, Q3)	-251 (-1180, 295)	-180 (-915, 441)	0.90 (0.86, 0.94)			
Adverse events (AEs)						
Any serious AE, n (%)	2373 (57.7)	2435 (59.4)	0.97 (0.94, 1.01)			
Drug discontinuation due to AE, n (%)	371 (9.0)	382 (9.3)	0.97 (0.85, 1.11)			
Adverse events of interest						
Ventricular tachyarrhythmias	290 (7.1)	304 (7.4)	0.95 (0.82, 1.11)			
Torsade de pointes/QT prolongation	176 (4.3)	195 (4.8)	0.90 (0.74, 1.10)			
SAE of ventricular arrhythmia requiring treatment	119 (2.9)	127 (3.1)	0.93 (0.73, 1.20)			
Adjudicated major cardiac ischemic events, n (%)	200 (4.9)	188 (4.6)	1.06 (0.87, 1.29)			
Myocardial infarction	122 (3.0)	118 (2.9)				
Hospitalized for unstable angina	25 (0.6)	12 (0.3)				
Coronary revascularization	115 (2.8)	117 (2.9)				
Adjudicated Strokes	76 (1.8)	112 (2.7)	0.68 (0.51, 0.91)			



Large and Growing Heart Failure Patient Population



Proposed Omecamtiv Mecarbil Target Patient

Worsening signs and symptoms of heart failure requiring intensification of treatment despite periods of stabilization on GDMT

Cardiac Function



LVEF ≤ 30%

Recent Event



HF Event* ≤ 12 months

GDMT Limitations



Co-morbidities and/or tolerability**

^{3. 2.1%} annual growth rate: 1.9% annual growth rate of patient population 65+ (UN World Populations Prospects Nov 2019) and a 0.2% mortality impact of HF treatment (doi: 10.1136/bmj.l223 | BMJ 2019;364:1223)



^{*} HF Event: Urgent, unscheduled outpatient visit or hospitalization ** Due to renal impairment, low BP and/or hyperkalemia

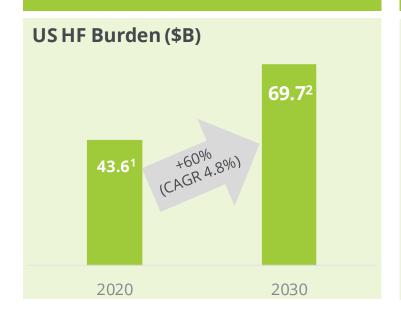
^{1.} National Center for Health Statistics. National Health and Nutrition Examination Survey (NHANES) as accessed 4/1/2019 at website. https://www.cdc.gov/nchs/nhanes/. – data from 2013-2016 as quotes in Benjamin 2019 Circulation. 2019:139:e56-e528. DOI: 10.1161/

^{2.} EF based on distribution as presented in Dunlay et al Circ Heart Fail. 2012;5:720-726,

High Cost Burden Primarily Due to Hospitalizations

Omecamtiv mecarbil reduced clinical events, resource utilization & costs related to HF events

Over next decade, HF cost burden is expected to **increase over half**



Mostly due to cycle of **hospitalizations** and re-admissions

Mean cost for **each** hospital stay of ~\$17K³

HF-associated costs of initial hospitalization and 12 months following discharge ~\$35K⁴

Of total lifetime HF cost burden, ~80% due to hospital stays⁵

Outpatient HF-related drug costs only ~2-3% of the total HF-related costs⁴

Omecamtiv mecarbil reduced costs related to HF events in patient subgroup*

Treatment with omecamtiv mecarbil associated with significant reductions in risk of first HF event, total HF events and cumulative HF events

Estimated cost reductions related to HF events were \$3,085, a 19% reduction per patient

Of the cost reductions, 99% due to HF hospitalizations avoided

* Subgroup of 5,369 patients (65%) of the 8,256 patients enrolled in GALACTIC-HF excluding those with digoxin & atrial fibrillation or with EF >30%

^{4.} Givertz, M. M., Yang, M., Hess, G. P., Zhao, B., Rai, A., and Butler, J. (2021) Resource utilization and costs among patients with heart failure with reduced ejection fraction following a worsening heart failure event. ESC Heart Failure, 8: 1915 – 1923. https://doi.org/10.1002/ehf2.13155 5. Dunlay SM, Shah ND, Shi Q, Morlan B, VanHouten H, Long KH, Roger VL. Lifetime costs of medical care after heart failure diagnosis. Circ Cardiovasc Qual Outcomes. 2011 Jan 1;4(1):68-75. doi: 10.1161/CIRCOUTCOMES.110.957225. Epub 2010 Dec 7



^{1.} Urbich, M., Globe, G., Partiri, K. et al. A Systematic Review of Medical Costs Associated with Heart Failure in the USA (2014–2020). PharmacoEconomics 38, 1219–1236 (2020). https://doi.org/10.1007/s40273-020-00952-0
2. Heidenreich PA, Albert NM, Allen LA, Bluemke DA, Butler J, Fonarow GC, et al. Forecasting the impact of heart failure in the United States: a policy statement from the American Heart Association. Circ Heart Fail. 2013;6(3):606-19. https://doi.org/10.1161/HHF.0b013e318291329a.
3. Gaziano et al, AMA Cardiol. 2016;1(6):666-672. doi:10.1001/jamacardio.2016.1747

Omecamtiv Mecarbil: Value Proposition

In HFrEF, patients with lower ejection fractions are hospitalized more often

In HFrEF, every 10 points lower EF, is proven to drive higher events and risk of increased hospitalizations¹

Hospitalization reductions seen in clinical trial of *omecamtiv mecarbil*

Clinically meaningful and statistically significant hospitalization reductions seen among worsening HF patients with EF≤30²



Partnering with key institutions to generate **real world evidence** of unmet needs in patients with lower ejection fractions

Using **HEOR** and clinical results to demonstrate the economic impact and value

Building Market Access team holding early discussions with **payers**

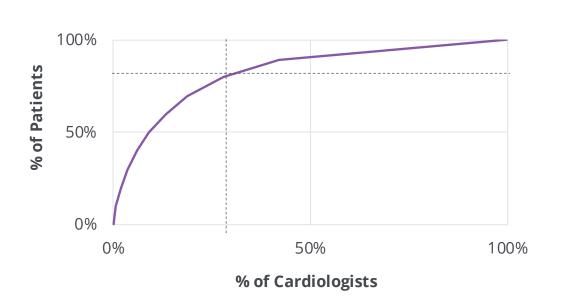
^{2.} Felker GM. ESC Heart Fail 2021 Oral Presentation. Data based on post hoc analyses.



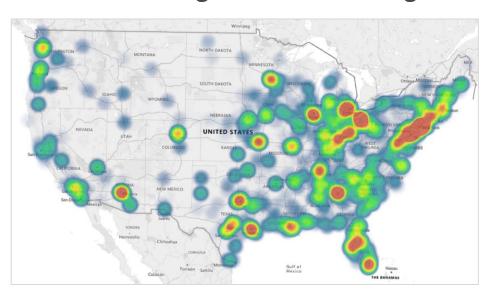
^{1.} Based on Solomon S, Influence of Ejection Fraction on Cardiovascular Outcomes in a Broad Spectrum of Heart Failure Patients, Circulation 2005

Small Subset of Cardiologists Manage Majority of Patients

HFrEF Patient Concentration in Cardiologists



Distribution of High-Volume Cardiologists



Allows for more targeted field team approach, focusing on <10,000 HCPs

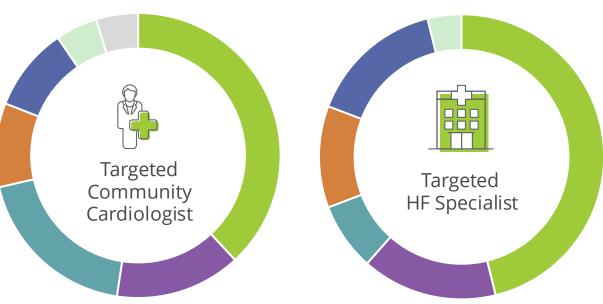
Symphony APLD (1/1/2019 – 12/31/2020); Physician Interviews; Analysis includes n = 25,510 cardiologists and n = 110,114 PCPs who see at least 1 HFrEF patient during the two-year market map period



Engagement Approach Allows Customizing and Broadening

Customizing engagement by different types of customers

~~ illustrative ~~



Digital allows broader reach

~~ illustrative ~~





Field & **Account Reps**



Inside Sales



Digital Engagement



Reimbursement Specialists



MSLs



Patient Services

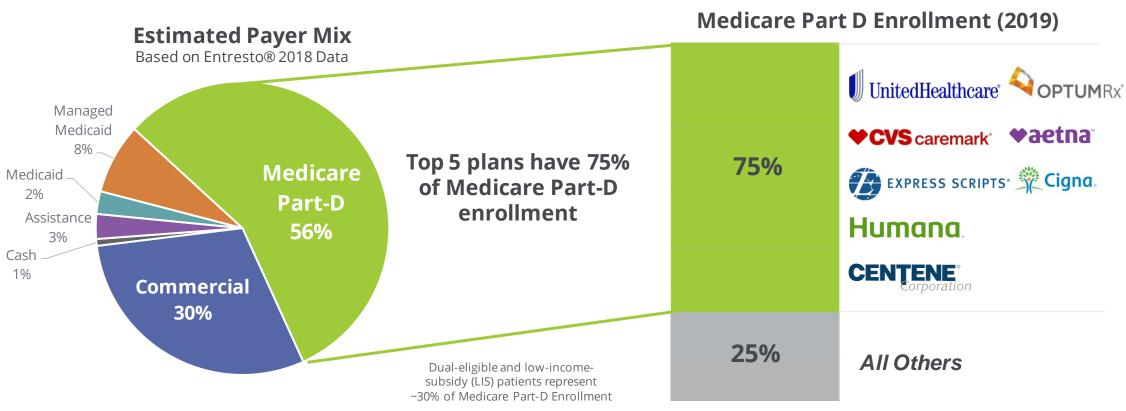


Online communities



Medicare Is Major Payer with Select Key Players

Medicare is largest payer; enrollment highly concentrated with nearly 3 of 4 patients in only 5 plans



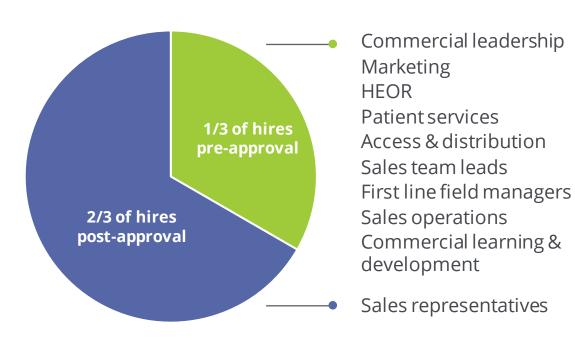
Sources: National Trends in Heart Failure Hospitalizations and Readmissions From 2010 to 2017; Agarwal, Fanarow, and Ziaeian; JAMA Cardiol, Feb 10, 2021 (Table 2 Payer Status); https://www.kff.org/medicare/issue-brief/10-things-toknow-about-medicare-part-d-coverage-and-costs-in-2019; IOVIA LAAD data. SGLT-2 US Market Access Assessment, IOVIA. 1/7/2020



Gated Build of Commercial Infrastructure

Majority of spending to occur post-approval

2/3 of hiring to occur post-approval



Activities initiated upon key de-risking events





Pricing strategy
Distribution approach
Payer engagement
Brand strategy
Sales force planning

Initiated upon NDA acceptance



Launch campaign
Commercial training
PIE deployment (payers)
Technology build
Omnichannel execution



Initiated upon FDA approval Media purchases

Patient support programs



Commercial Supply Chain Operating Model

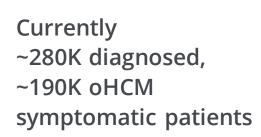




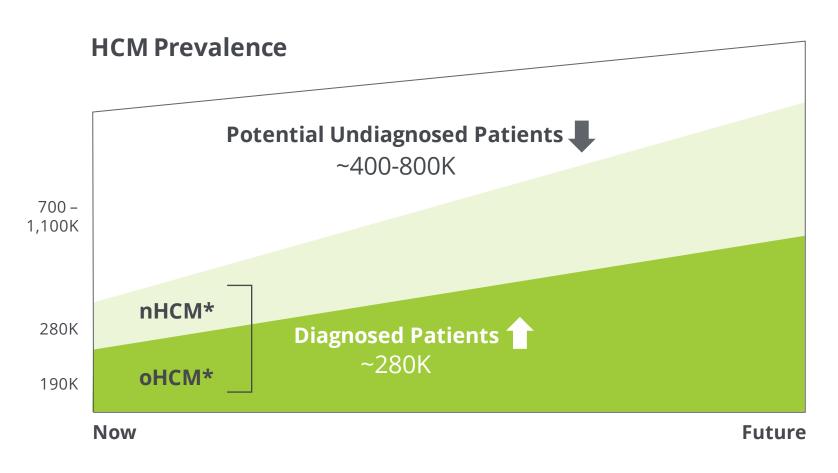
Aficamten



In US, Large HCM Population With Many Undiagnosed



Estimated ~400-800K un-diagnosed patients



nHCM: non-obstructive HCM; oHCM: obstructive HCM CVRG market strategies heart failure 2Q 2021 and other sources on file



Significant Unmet Need in HCM

Current therapies do not target underlying disease



HCM is an inherited cardiovascular disease

1 in 500 have genetic mutation

1 in 3200 have HCM

Subset of patients have progressive symptoms, atrial fibrillation, stroke, sudden death



Surgical intervention not permanent solution

Invasive therapy to reduce septal thickness is effective

Surgical myectomy or percutaneous ablation



Current medical therapy does not target underlying disease

Indirect mechanisms of action with systemic side effects

Variable efficacy, often inadequate



Aficamten: Aspirational Target Profile Potential next-in-class cardiac myosin inhibitor



Efficacy

Functional Improvement: Improved exercise capacity

Symptom Improvement: One or two class improvement in **NYHA class**

Quality of Life: KCCQ improvement



Safety and **Tolerability** Minimal drug-drug interactions

Maintain LVEF: >50% on vast majority of patients

Reversibility: Quickly reversible with titration down



Dosing

Titration: Time to optimal dose, ~2-week titration intervals using echocardiography **No monitoring** of plasma concentrations

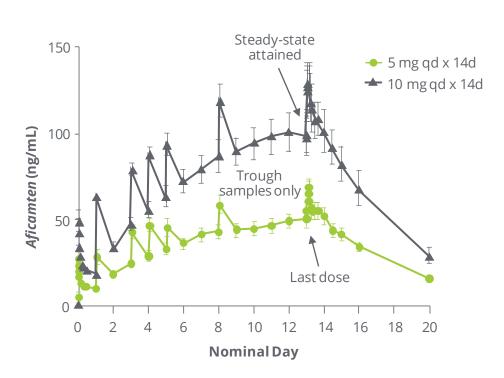
Product not FDA approved, aspirational profile dependent on phase 3 data Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.



SAD & MAD Results Support Progression to Phase 2

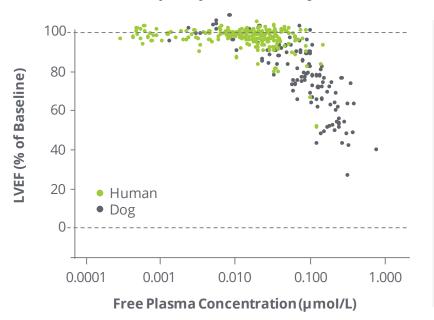
Preclinical data translated to healthy participants

MAD PK: Steady-State Achieved After 14 Days of Dosing



Shallow Exposure-Response Relationship Observed Pre-clinically Appears to Have Translated to Humans, May Enable Flexible Dose Optimization in Humans

PK/PD Relationship of *Aficamten* for Ejection Fraction (LVEF)



Graphs show LVEF as a function of exposure; data points represent observed values in dogs and humans.

Decrease in LVEF as function of exposure is similar in humans and dogs.

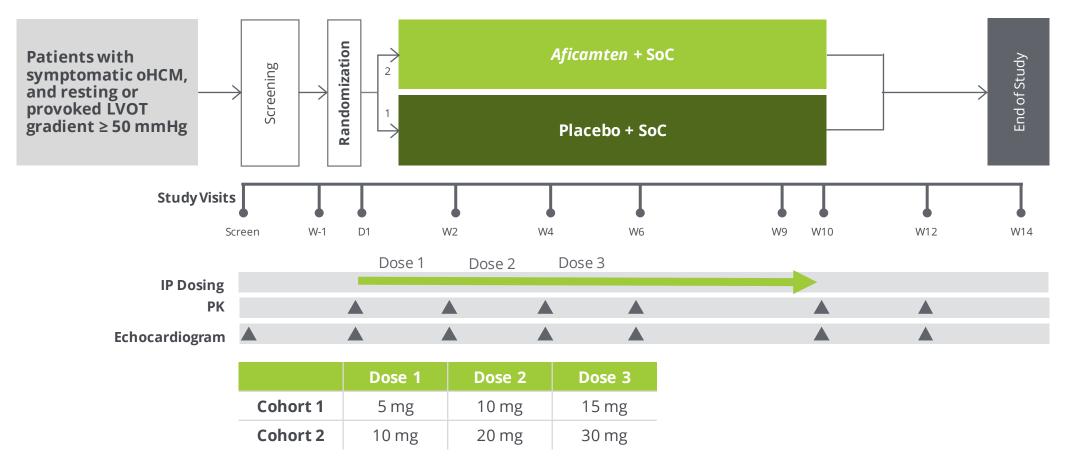


REDWOOD-HCM: Cohorts 1 & 2



Patients with symptomatic oHCM on background therapy excluding disopyramide

Two sequential dose-finding cohorts





Patient Enrollment and Dosing



Cohorts 1 & 2

41 Total Enrolled Patients

		Final Dose Achieved (N)				
		5 mg	10 mg	15 mg	20 mg	30 mg
N = 14	Cohort 1	4	5	5		
N = 14	Cohort 2		9		4	1



Baseline Characteristics

Cohorts 1 & 2



Characteristic	Placebo (n = 13)	<i>Aficamten</i> (n = 28)	
Age (Years), Mean (SD) [Range]	57.2 (9.6) [36,69]	56.6 (13.6) [33,78]	
< 65 Years	10 (77%)	17 (61%)	
Sex , n (%)			
Female	8 (62%)	15 (54%)	
Race = White, n (%)	12 (92%)	28 (100%)	
NYHA Class, n (%)			
Class II	11 (85%)	17 (61%)	
Class III	2 (15%)	11 (39%)	
Maximal LV Wall Thickness (mm) Mean (SD)	16 (3)	17 (3)	
LVEF* at Screening (%), Mean (SD)	73.6 (5.9)	71.7 (8.0)	
LVOT-G*, Rest at Screening (mmHg), Mean (SD)	70.0 (28.0)	61.1 (29.8)	
LVOT-G*, Valsalva at Screening (mmHg), Mean (SD)	93.3 (27.2)	89.3 (31.5)	

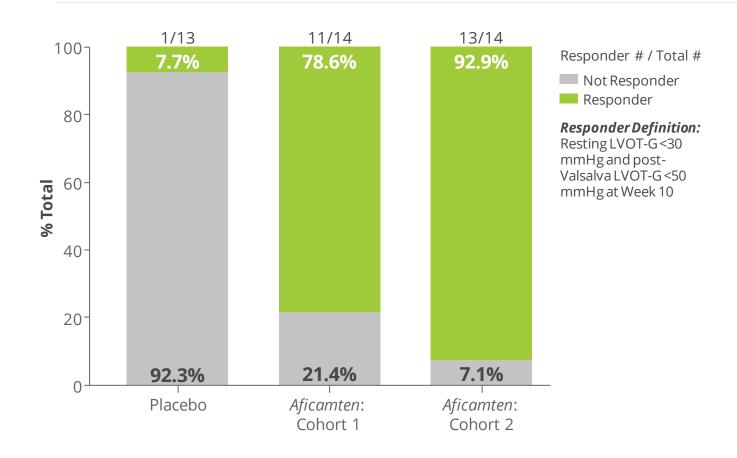
^{*} Site-read echocardiogram

Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomy opathy"



Response Rates on Treatment with *Aficamten* Cohorts 1 & 2





- Consistent, clinically meaningful reductions in LVOT gradients within two weeks
- No treatment interruptions or discontinuations
- No treatment-related SAEs
- Reversibility of drug effect demonstrated
- Statistically significant reductions in NT-proBNP
- Improvement in NYHA class

Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy" Aficamten is an investigational agent and has not been approved for use by the U.S. Food & Drug Administration (FDA) or any regulatory agency. The safety and effectiveness of this product has not been established.

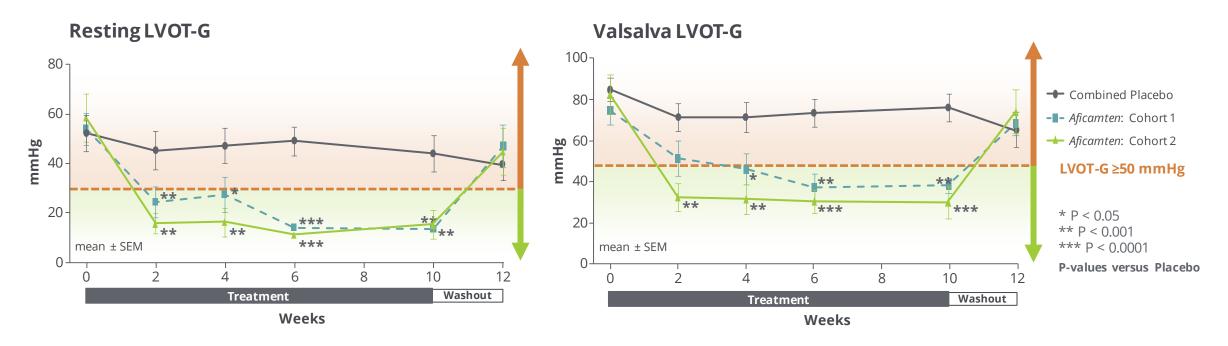


REDWOOD-HCM: Efficacy

Cohorts 1 & 2



Reductions in LVOT gradients



Dose finding study Cohort 1 (n=21), Cohort 2 (n=20)

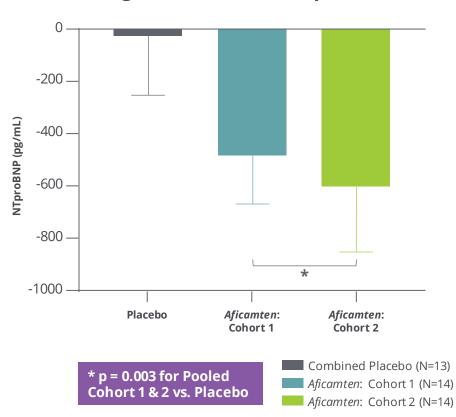
Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy"



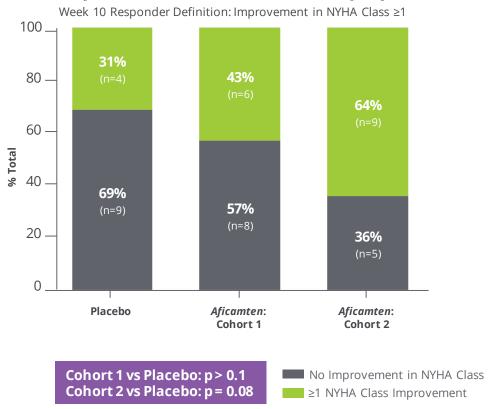
Change from Baseline in NT-proBNP & NYHA Class Cohorts 1 & 2



Change from Baseline NT-proBNP to Week 10



Improvement in Heart Failure Symptoms (NYHA Class)



Maron M, Abraham T, Masri A, et al. "REDWOOD-HCM: A Randomized, Double-blind, Placebo-controlled, Dose-finding Trial of the Cardiac Myosin Inhibitor, Aficamten, In Obstructive Hypertrophic Cardiomyopathy"

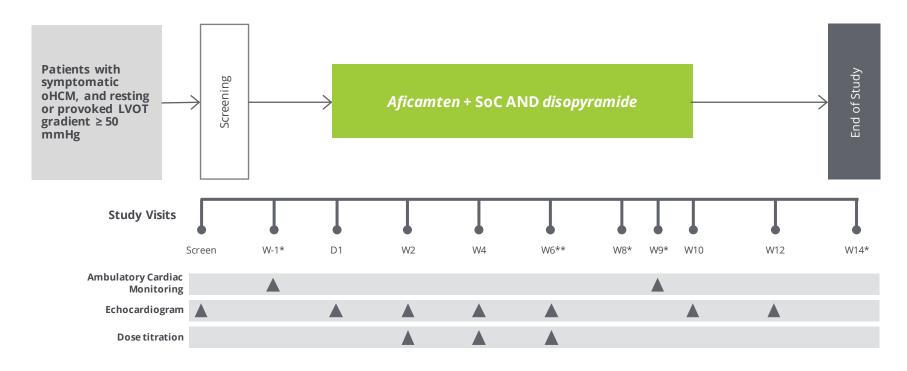


REDWOOD-HCM: Cohort 3



Patients with symptomatic oHCM on background therapy of disopyramide

Same doses used in Cohort 3 as in Cohort 1





^{**}Patient can only be down-titrated at Week 6

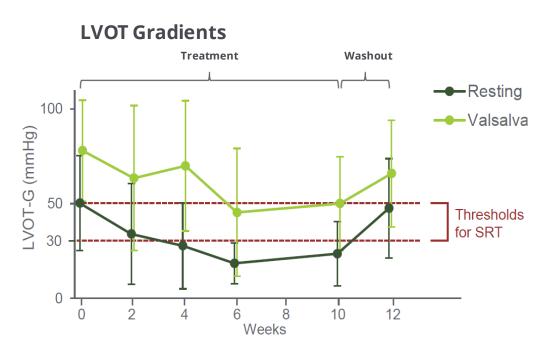


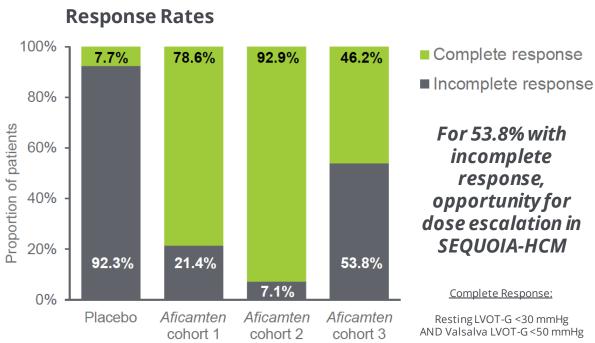


REDWOOD-HCM: Efficacy in Patients on *Disopyramide*Cohort 3



Reductions in LVOT gradients; no patients whose LVEF dropped below safety threshold





Values are mean ± SD. Core-lab read echocardiograms. SRT, septal reduction therapy

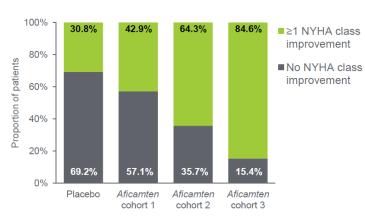


REDWOOD-HCM: Efficacy in Patients on *Disopyramide*Cohort 3



Improvement in functional class and cardiac biomarkers

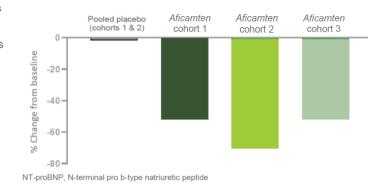
NYHA Response



NYHA, New York Heart Association

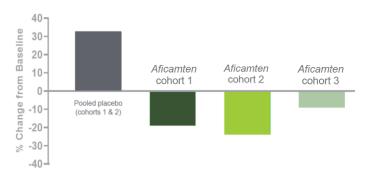
NT-proBNP

Geometric mean change from baseline to Week 10



Hs-Troponin I

Mean change from baseline to Week 10



hs, high sensitivity

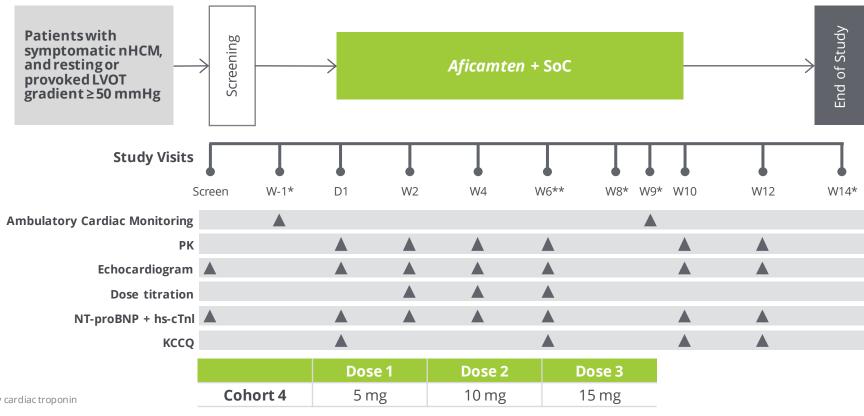


REDWOOD-HCM: Cohort 4

REDWOOD HCM

Patients with symptomatic nHCM on background therapy

Opened to enrollment in Q1 2022



hs-cTnl: high-sensitivity cardiac troponin

*Telephone visits

^{**}Patient can only be down-titrated at Week 6



SEQUOIA-HCM: Phase 3 Trial



Plan to enroll at 115 sites in US, Europe and Asia**

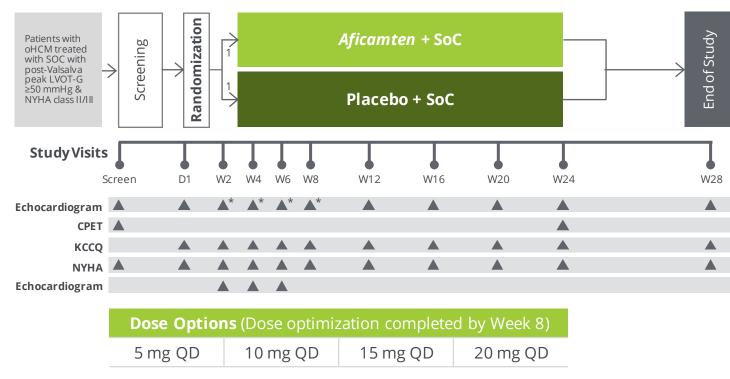
Primary endpoint: Change in pVO₂ by CPET from baseline to Week 24

Secondary objectives include measuring change in KCCQ & improvement in NYHA class at week 12 and 24

Enrolling 270 patients treated with standard of care with:

- resting LVOT-G ≥30 mmHg,
- post-Valsalva LVOT-G ≥50 mmHg,
- NYHA Class II or III,
- exercise performance < 80% predicted

Individualized dose up-titration based on echocardiography: LVEF≥55%, post-Valsalva LVOT-G ≥30 mmHg



^{**} Plan to enroll in US, Italy, France, Germany, Czech Republic, Denmark, Hungary, Netherlands, Poland, Portugal, Spain, UK, Israel & China SOC: standard of care



REDWOOD-HCM: Open Label Extension Open for eligible patients who completed REDWOOD-HCM & SEQUOIA-HCM



First data cut from REDWOOD-HCM OLE to be presented at Heart Failure 2022 on May 23

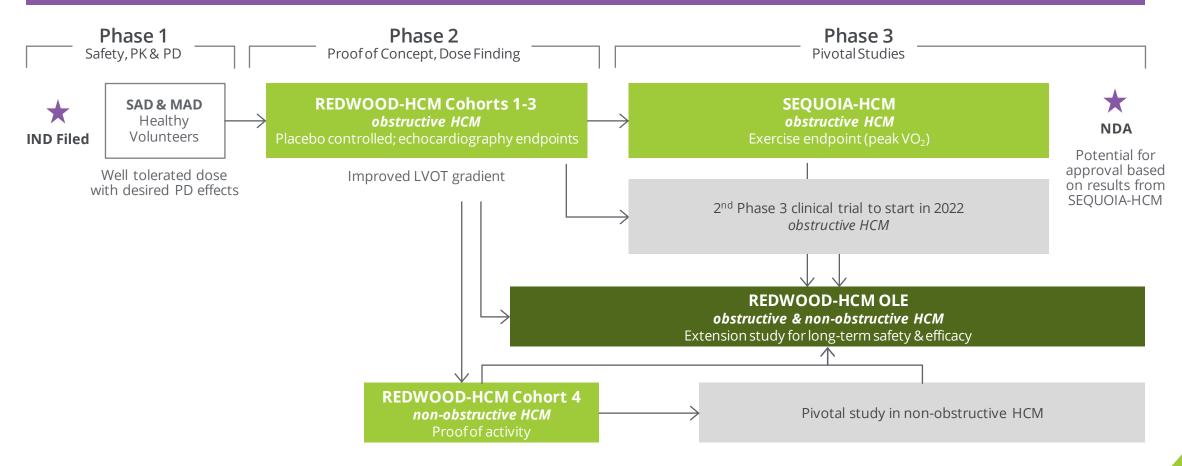
- Primary endpoint: incidence of AEs & LVEF < 50
- Secondary endpoints: measures of long-term effects of *aficamten* on LVOT-G; assessments of steady-state pharmacokinetics.
 - Cardiac MRI sub-study to assess changes in cardiac morphology, function and fibrosis
- Individually optimized dose starts at lowest dose in prespecified range with echo-guided dose titration

OLE: Escalating doses based on echo-guided dose titration



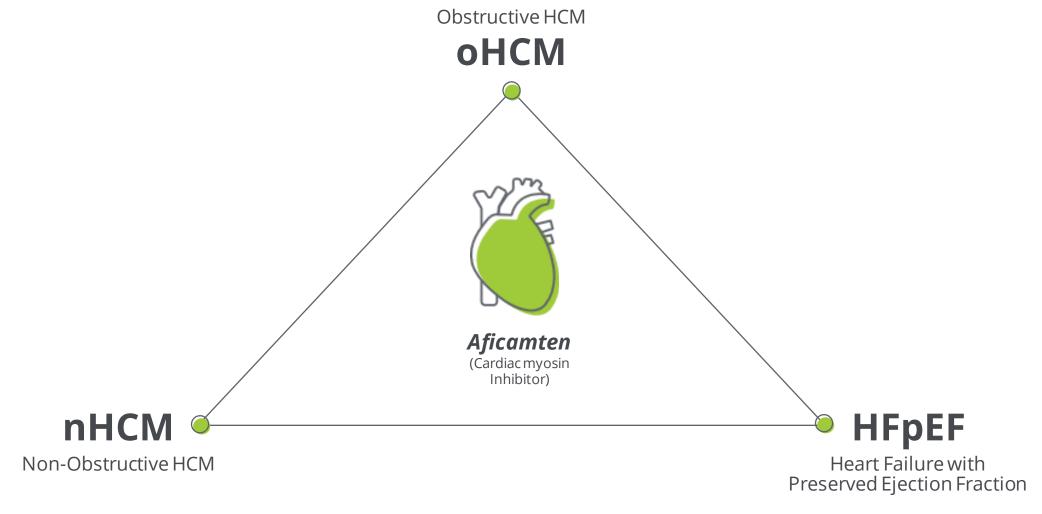
Aficamten: Clinical Development Plan for HCM

SEQUOIA-HCM enrolling patients with oHCM; REDWOOD-HCM Cohort 4 enrolling patients with nHCM





Novel Approach May Address Multiple Unmet Patient Needs No FDA-approved therapies





Sarcomere Directed Drug Commercialization

FRANCHISE STRATEGY



Launch Guiding Principles Strengthen Franchise Build

Patient and customer centric

Creating **broad value for cardiac patients** and build long-term, **deep relationships** with cardiologists with multiple CV medicines

Cost-efficient

Leverage **Go-to-Market synergies** between multiple CV medicines, enabling **efficiencies** in both franchise functions and support functions

Scalable

Build and **develop core functional capabilities** while strategically outsourcing capabilities and processes that are non-core

Design commercial organization to optimize U.S. launch of *omecamtiv mecarbil*, enable geographic expansion & partnerships, and launch of *aficamten*



Limited Incremental Cost For Future U.S. CV Launches

Building Today ...

To optimize value capture for potential launch of *omecamtiv mecarbil*

Building deep, long-term relationships

... To Lead Tomorrow

To support future launches and establish Cytokinetics as a CV leader

Significant overlap between HFrEF and HCM





Go-to-Market Synergies for *Omecamtiv Mecarbil & Aficamten*





Sarcomere Directed Drug Development

SKELETAL MUSCLE

Reldesemtiv



Reldesemtiv

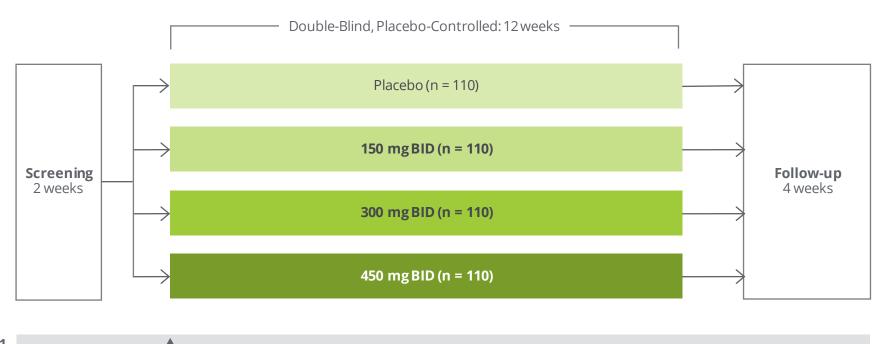


Phase 2 Clinical Trial in ALS



Results presented at American Academy of Neurology 2019 Annual Meeting

Parallel group, dose ranging study enrolled 458 patients with ALS in the US, Canada, Australia and Europe evaluating change from baseline in the percent predicted slow vital capacity (SVC) at 12 weeks of treatment with reldesemtiv or placebo

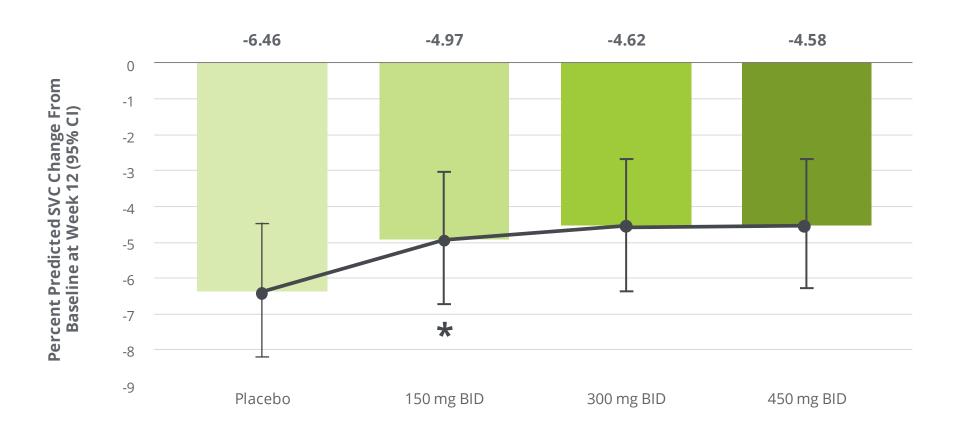


Randomization 1:1:1:1

End of Dosing



Primary Endpoint: SVC Change from baseline in percent predicted SVC at week 12



Primary Analysis*

P = 0.11for weighted dose-response relationship

*Based on Mixed Model for Repeated Measures (MMRM) with the contrasts of (-5, -1, 3, 3) for placebo, reldesemtiv 150 mg, 300 mg and 450 mg BID, respectively

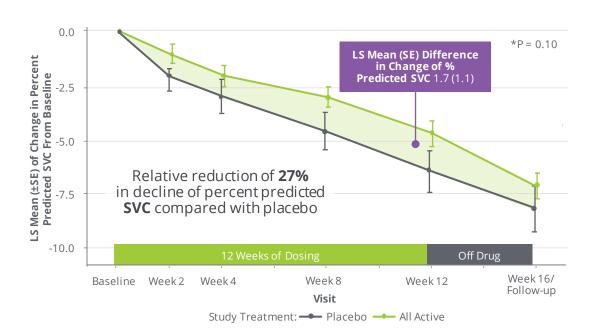


Phase 2 Clinical Trial

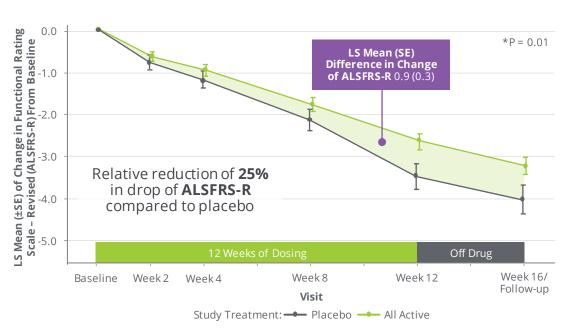


Primary analysis not statistically significant; patients on all doses of reldesemtiv declined less than patients on placebo*

SVC Change From Baseline (All Active vs Placebo)



ALSFRS-R Change From Baseline (All Active vs Placebo)



*post hoc analysis FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of reldesemtiv declined less than patients on placebo



Subgroup Analyses*



Percent Predicted SVC

	No. of Patients (pbo/ reldesemtiv)	LSM Difference (95% Cl)	Estimate	<i>P</i> value
Percent predicted SVC at baseline				
<80 ≥80	38/102 52/187		1.037 2.135	0.5935 0.0834
ALSFRS-R total score at baseline				
<median (38.0)<br="">≥Median (38.0)</median>	43/118 47/171	 	2.886 0.451	0.1.41 0.7146
ALSAQ-5 total score at baseline				
<150 ≥150	49/159 41/130		0.568 3.489	0.6689 0.0287
Anatomic site of disease onset				
Limb Bulbar	73/234 17/55	} = 1	2.309 -0.027	0.0448 0.9923
Time since ALS symptom onset				
<2 Years ≥2 Years	50/188 40/101	- 	0.530 3.640	0.7211 0.0094
Time since ALS diagnosis				
<1 Year ≥1 Year <6 Months ≥6 Months	65/210 25/79 39/130 51/159	-=- -=- -=-	0.819 4.237 1.230 2.285	0.5263 0.0172 0.4538 0.1024
Pre-study rate of disease progression				
(ALSFRS-R total score reduction per month) 1^{st} tertile \leq (0.3667) 2^{nd} tertile > (0.3667) - (0.6673) 3^{rd} tertile (0.6673)	29/107 35/94 26/88	 	0.663 2.960 1.620	0.6361 0.0976 0.4597
-15 -10 -5 0 5 10 15 Favors Placebo Treatment				

ALSFRS-R Total Score

	No. of Patients (pbo/ reldesemtiv)	LSM Difference (95% Cl)	Estimate	<i>P</i> value
Percent predicted SVC at baseline				
<80	43/109	⊢= ⊣	1.588	0.0089
≥80	57/196	⊢ i ≕⊢l	0.264	0.5296
ALSFRS-R total score at baseline				
<median (38.0)<br="">≥Median (38.0)</median>	48/129 52/176		1.107 0.685	0.0585 0.0987
ALSAQ-5 total score at baseline	52/1/0	; - -	0.065	0.0967
<150	52/164	⊢ is ⊢l	0.266	0.5025
≥150	48/141	· · · · · · · · · · · · · · · · · · ·	1.598	0.3023
Anatomic site of disease onset		·		
Limb	80/245	<u>;⊢=</u>	0.872	0.0279
Bulbar	20/60	-	0.861	0.2194
Time since ALS symptom onset				
<2 Years	56/199	⊢ ■I	1.422	0.0025
≥2 Years	44/106	I - i∎−I	0.475	0.3439
Time since ALS diagnosis				
<1 Year ≥1 Year	71/225 29/80	 -	1.123 0.359	0.0101 0.5350
<6 Months	42/137		1.359	0.5350
≥6 Months	58/168	i 	0.566	0.1820
Pre-study rate of disease progression				
(ALSFRS-R total score reduction per month)				
1 st tertile ≤ (0.3667)	32/110	⊢	0.389	0.4298
2 nd tertile > (0.3667) - (0.6673)	38/99	F-8	0.987	0.0665
3 rd tertile (0.6673)	30/96	- '	1.733	0.0177
	-5 -	2.5 0 2.5	5	
	Favo		vors	
	Place	ebo Trea	tment	

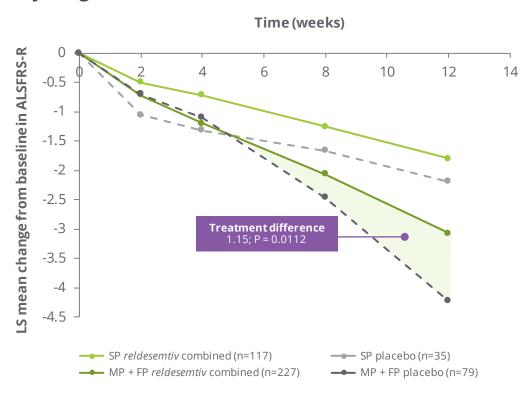
^{*}FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of reldesemtiv declined less than patients on placebo



Post-Hoc Analyses Inform Potential Path Forward FORTITUDE 25

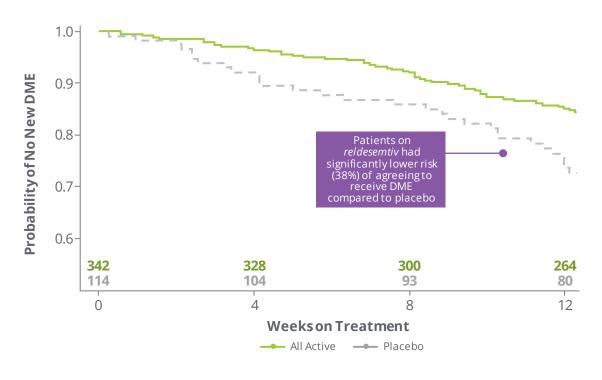


Change From Baseline in ALSFRS-R by Progressor Tertiles



Probability of No New DME Over Time With Treatment With *Reldesemtiv*

DME (Durable Medical Equipment): Manual wheelchair, power wheelchair, NIV, Augmentative Language Device, PEG



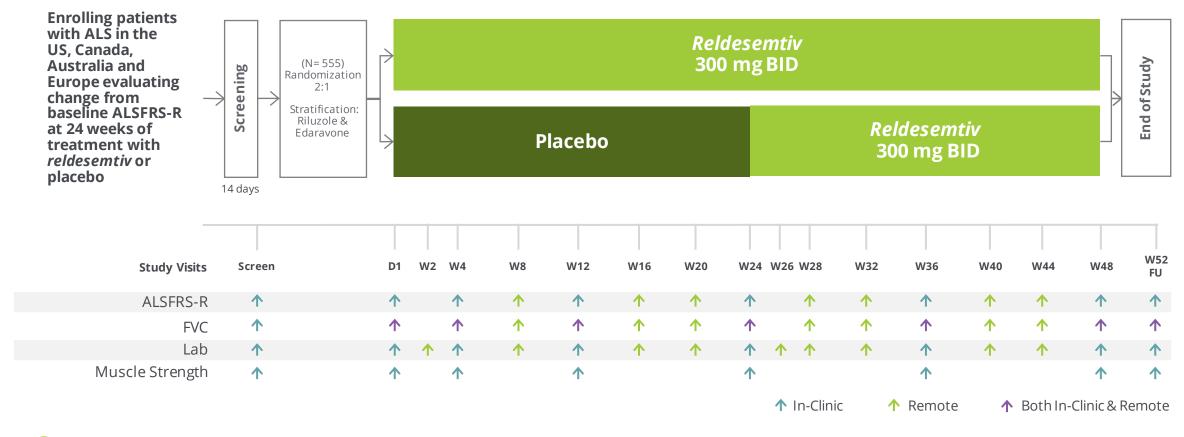
SP: slow progressor; MP: middle progressor; FP: fast progressor



Phase 3 Clinical Trial Design



>70 centers activated, >150 patients enrolled; interim analysis for futility in 2H 2022





Sarcomere Directed Therapies

CORPORATE PROFILE



Robust Pipeline, Solid Financial Position

Pipeline

Potential commercial launch in 2022

Programs in Phase 3 trials **Potential FDA** approvals by 2025 **Clinical stage** programs

Development programs by

Programs

Omecamtiv mecarbil

Heart Failure

- Positive trial results from GALACTIC-HF
- o NDA filed; PDUFA 11/30/22



CK-136

o Phase 1

HCM

Aficamten

- o Phase 3 trial SEQUOIA-HCM, enrolling patients with oHCM
- o Cohort 4 of Phase 2 trial **REDWOOD-HCM enrolling** patients with nHCM

ALS

Reldesemtiv

o Phase 3 trial, COURAGE-ALS ongoing

Ongoing R&D



Additional research in muscle biology, energetics & metabolism

Foundations

Full time employees

\$686M

At Q1 2021

Cash runway

Timelines and milestones reflect Cytokinetics' current expectations and beliefs



Monetizing Our Pipeline to Bolster Balance Sheet

Symmetry of deals for *omecamtiv mecarbil* and *aficamten* affords synergies for development and potential launches and supports franchise strategies



^{* 4.5%} on worldwide net sales of omecamtiv mecarbil (and potentially other compounds with same mechanism of action), subject to potential increase of up to an additional 1% under certain circumstances ** 4.5% for annual worldwide net sales of aficamten up to \$1 billion and 3.5% for annual worldwide net sales of aficamten in excess of \$1 billion, subject to reduction in certain circumstances



Balance Sheet & Financial Guidance

2022 Condensed Balance Sheet

As of 3/31/2022	in millions
	Total
Cash and investments	\$686.1
Accounts receivable	\$6.1
PPE	\$75.7
Leased assets	\$72.6
Other assets	\$15.8
Total Assets	\$856.3
Debt	\$134.0
Liability related to sale of future royalties	\$275.2
Deferred Revenue	\$87.0
Lease liability	\$126.5
Other liabilities	\$117.3
Total Liabilities	\$740.0
Working capital	\$556.7
Accumulated deficit	(\$1,286.5)
Stockholders' equity	\$116.3
Wtd Avg Basic Shares Outstanding	85.0

2022 Financial Guidance

	Total
Cash Revenue	\$20 - 25
Cash Operating Expenses	\$380 - 400
Net	~ \$365 - 385



Expected Milestones in 2022

Launch *omecamtiv mecarbil* in the U.S. pending FDA approval in Q4 2022

Continue enrollment in **SEQUOIA-HCM** through 2022

Begin second Phase 3 trial of *aficamten* in oHCM in 2H 2022

Presenting data from **REDWOOD-HCM OLE** at Heart Failure 2022

Continue enrollment in **Cohort 4 of REDWOOD-HCM** in 2022

Expect **first interim analysis from COURAGE-ALS** in 2H 2022





THANK YOU

Sarcomere Directed Therapies



Nefertari, diagnosed with heart failure

Jillian, diagnosed with HCM

Chuck, diagnosed with ALS