# Cytokinetics

## Sarcomere Directed Therapies

# EMPOWERING MUSCLE EMPOWERING LIVES



John, diagnosed with heart failure

Jillian, diagnosed with HCM

Chuck, diagnosed with ALS

## Forward-Looking Statements

This Presentation contains forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995 (the "Act"). Cytokinetics disclaims any intent or obligation to update these forward-looking statements and claims the protection of the Act's Safe Harbor for forward-looking statements. Examples of such statements include, but are not limited to, statements related Cytokinetics' research and development and commercial readiness activities, including the initiation, conduct, design, enrollment, progress, continuation, completion, timing and results of clinical trials, projections regarding growing prevalence, low survival rates and market opportunity in heart failure, hypertrophic cardiomyopathy (HCM) or amyotrophic lateral sclerosis (ALS); projections regarding the size of the addressable patient population for *omecamtiv mecarbil, aficamten or reldesemtiv*; Cytokinetics' commercial readiness for *omecamtiv* mecarbil; the likelihood of approval and timing for regulatory approval of omecamtiv mecarbil or any of our other drug candidates; the submission of a new drug application (NDA) to the FDA for *omecamtiv mecarbil* in 2021; the timing of commencement of COURAGE-ALS, a phase 3 clinical trial of *reldesemtiv* or the timing of commencement of a phase 3 clinical trial of *aficamten*; the timing of any potential commercial launch of our product candidates, if approved; commercial opportunities for our product candidates; Cytokinetics' cash runway; interactions with the FDA; the properties, potential benefits and commercial potential of aficamten, omecamtiv mecarbil, reldesemtiv and Cytokinetics' other drug candidates. Such statements are based on management's current expectations; but actual results may differ materially due to various risks and uncertainties, including, but not limited to, potential difficulties or delays in the development, testing, regulatory approvals for trial commencement, progression or product sale or manufacturing, or production of Cytokinetics' drug candidates that could slow or prevent clinical development or product approval, including risks that current and past results of clinical trials or preclinical studies may not be indicative of future clinical trial results, patient enrollment for or conduct of clinical trials may be difficult or delayed, Cytokinetics' drug candidates may have adverse side effects or inadequate therapeutic efficacy, the FDA or foreign regulatory agencies may delay or limit Cytokinetics' ability to conduct clinical trials, and Cytokinetics may be unable to obtain or maintain patent or trade secret protection for its intellectual property; Cytokinetics may incur unanticipated research, development and other costs or be unable to obtain financing necessary to conduct development of its products; standards of care may change, rendering Cytokinetics' drug candidates obsolete; and competitive products or alternative therapies may be developed by others for the treatment of indications Cytokinetics' drug candidates and potential drug candidates may target. These forward-looking statements speak only as of the date they are made, and Cytokinetics undertakes no obligation to subsequently update any such statement, except as required by law. For further information regarding these and other risks related to Cytokinetics' business, investors should consult Cytokinetics' filings with the Securities and Exchange Commission (the "SEC").

Sarcomere Directed Therapies

# **OUR MISSION**

To bring forward new medicines to improve the healthspan of people with devastating cardiovascular and neuromuscular diseases of impaired muscle function.



Achieve regulatory approvals for at least two drugs arising from our pipeline

Build commercial capabilities to market and sell our medicines reflective of their innovation and value

Generate sustainable and growing revenues from product sales

• Double our development pipeline to include ten therapeutic programs

• Expand our discovery platform to muscle energetics, growth and metabolism

Be the science-driven company people want to join and partner with

Our vision is to be the

leading muscle biology

biopharma company that meaningfully improves the lives of patients with diseases of impaired muscle function through access to our

pioneering medicines

**2025** Leading with Science, Delivering for Patients

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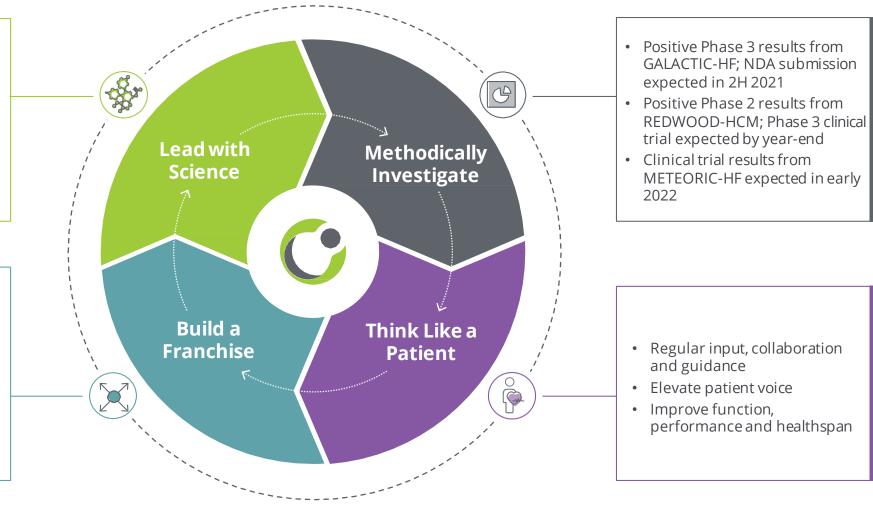
As always, we will support disease advocacy groups elevating the patient voice and live by our values of integrity, fairness and compassion in all that we do.

# **C**vtokinetics

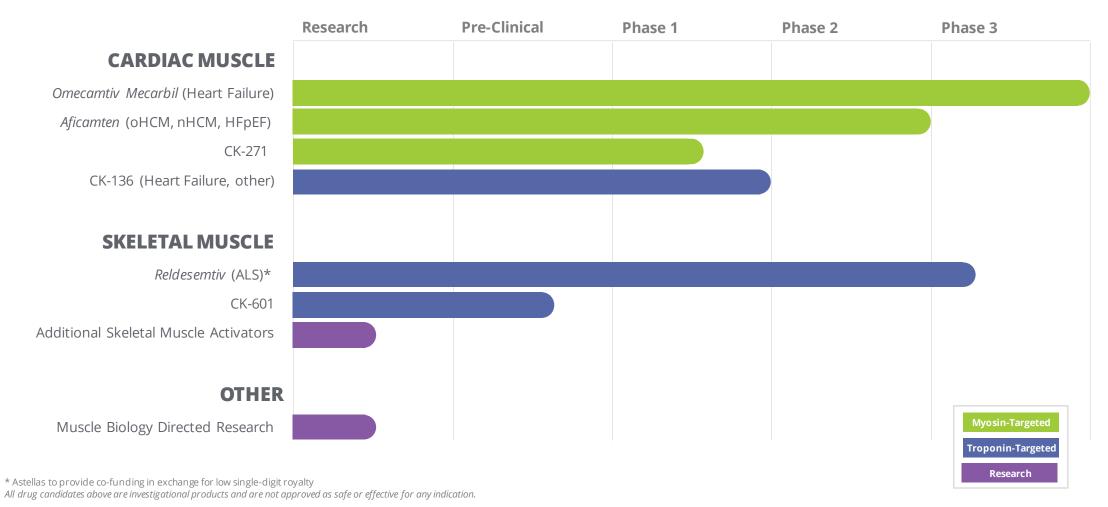
## Executing On Our Vision

- Scientific innovation driven by modulating cardiac myosin
- First-in-class myosin activator
- Next-in-class myosin inhibitor
- Expansion beyond contractility to muscle energetics, metabolism

- Customer-centric approach to portfolio management
- Overlap between HFrEF and HCM accounts
- Commercial build in HFrEF supports future HCM business
- Lifecycle management extends and expands franchise



# Pipeline of Novel Muscle-Directed Drug Candidates



Sarcomere Directed Drug Development

# **CARDIAC MUSCLE**

*Omecamtiv Mecarbil* CK-136 *Aficamten*, CK-271



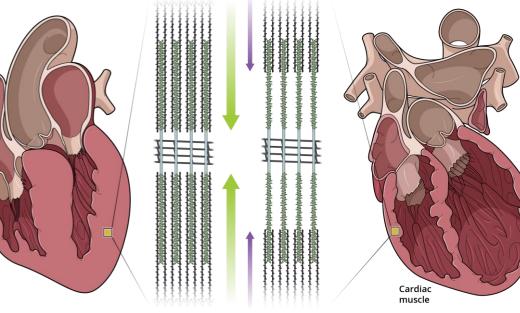
# Omecamtiv Mecarbil



# **Contractile Dysfunction Underlies Heart Failure**

### Increased / Preserved Cardiac Contractility

- Non-obstructive Hypertrophic Cardiomyopathy (nHCM)
- Obstructive Hypertrophic Cardiomyopathy (oHCM)
- Heart Failure with Preserved Ejection Fraction (certain HFpEF subsets)



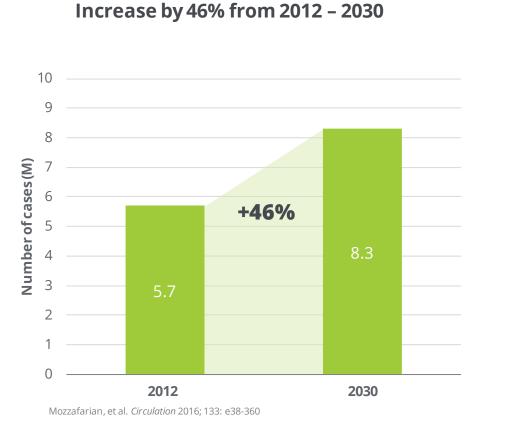
Sarcomere

## Decreased Cardiac Contractility

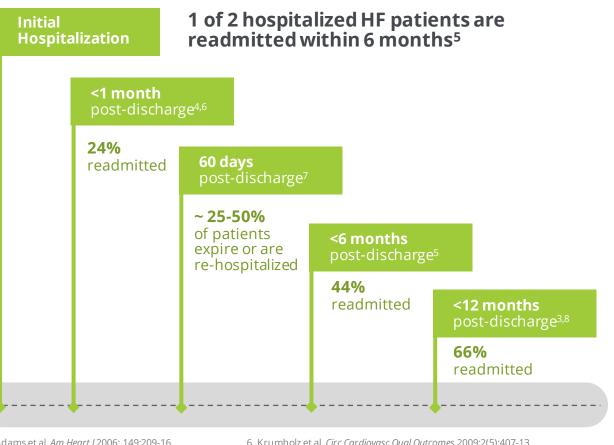
- Heart Failure with Reduced Ejection Fraction (HFrEF)
- Genetic Dilated Cardiomyopathy
- Pulmonary Hypertension with Right Ventricular Heart Failure



## Heart Failure: Growing Prevalence and High Readmission Rates 6 million people have heart failure in the United States



**Prevalence Expected to** 



1, Adams et al. *Am Heart J* 2006; 149:209-16 2. Chen et al. *JAMA* 2011;306:1669-78

3. Dickstein et al. Eur Heart / 2008;29:2388-442

4. Korda,, et al. BMC Health Serv Res. 2017;21;17(1):220.

5. Krumholz et al. Arch Intern Med 1997;15799 – 105

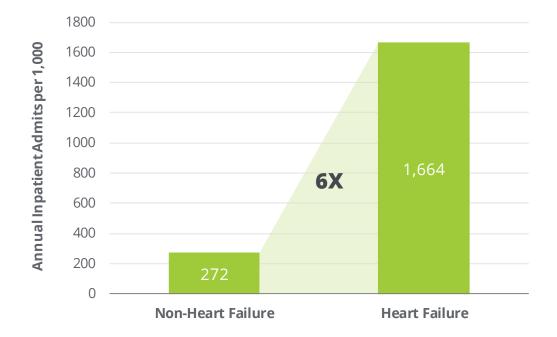
6. Krumholz et al. *Circ Cardiovasc Qual Outcomes* 2009;2(5):407-13 7. Loehr et al. *Am J Cardiol* 2008;101:1016-22 8. Whellan et al. *Circulation* 2010 Jan;3(1):33-40

# High Economic Burden of Heart Failure

Heart failure costs ~\$123 billion annually, representing 33% of total Medicare budget<sup>1,2</sup>

### Inpatient Admission Rates for HF Patients 6X Higher than Non-HF Patients<sup>1</sup>

Heart failure is the most frequent diagnosis for hospitalized Medicare patients in the US<sup>1,2</sup>

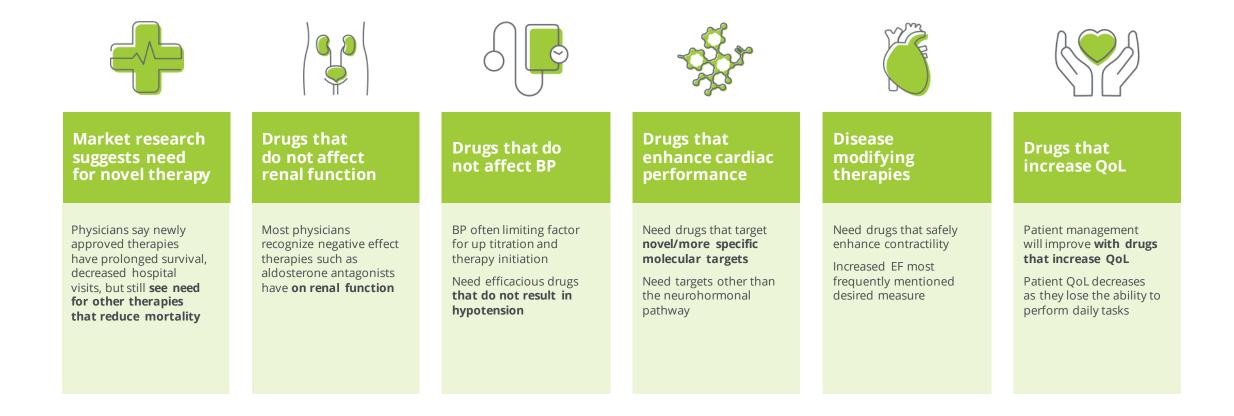


1. Milliman Analysis of Medicare 5% Sample 2011-2012 (2012 index year, 2011 look back year)

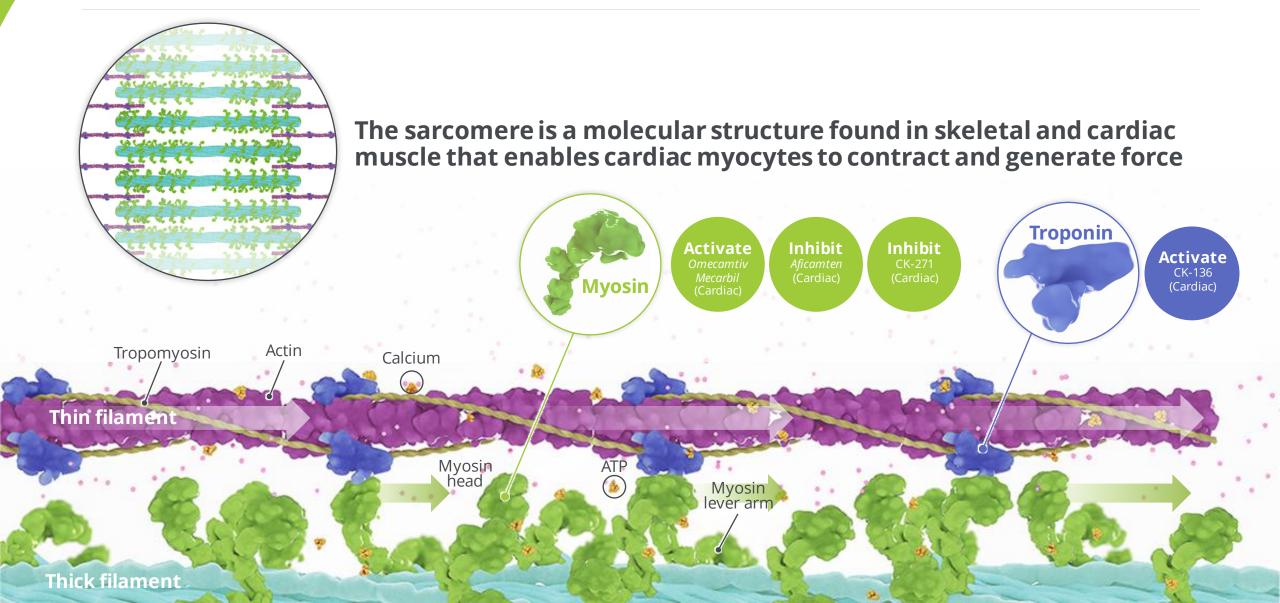
2. Milliman Analysis of Medicare 5% Sample (2014 index year, 2013 look back year) and Office of the Actuary 2016 Board of Tru stees Report. The costs only include Part A & B costs

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## Significant Unmet Need in HFrEF Proprietary market research suggests need for novel therapy



## Sarcomere Directed Drug Development Cardiac muscle



# Pivotal Phase 3 Trial Design



## Landmark clinical trial results published in NEJM

#### Overview

Enrolled 8,256 patients at ~1,000 sites in 35 countries

#### **Primary Endpoint**

Composite of time to cardiovascular (CV) death or first HF event\*, whichever occurs first

### **Secondary Endpoints**

- Time to CV death
- Change in Kansas City Cardiomyopathy Questionnaire Total Symptoms Score (KCCQ TSS) from baseline to Week 24
- Time to first HF hospitalization
- Time to all-cause death

## **Key Design Points**

- Dose optimization based on trough concentration of *omecamtiv mecarbil* at 2 weeks and 6 weeks
- High risk patients enrolled from inpatient and outpatient settings
- Designed to provide 90% statistical power to assess risk of CV death

\*An HF event defined as the presentation of the subject for an urgent, unscheduled clinic/office/ED visit, or hospital admission, with a primary diagnosis of HF, where the patient exhibits new or worsening symptoms of HF on presentation, has objective evidence of new or worsening HF, and receives initiation or intensification of treatment specifically for HF (Hicks et al, 2015). Changes to oral diuretic therapy do not qualify as initiation or intensification of treatment.



## **Baseline Characteristics**



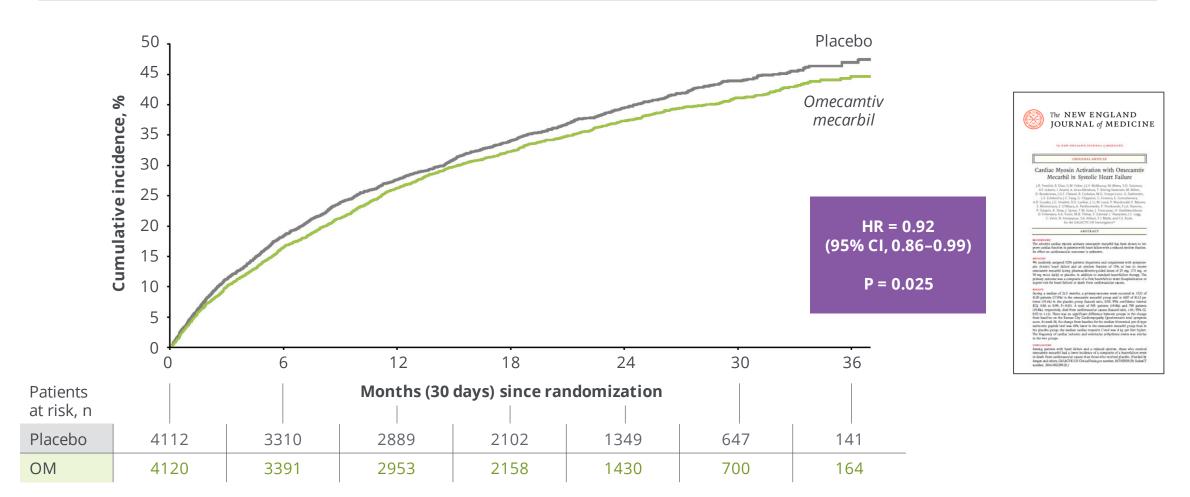
Characteristic	OM (N=4120)	Placebo (N=4112)	
Demographics			
Age (years), median (Q1, Q3)	66 (58, 73)	66 (58, 73)	
Sex, female, n (%)	875 (21.2)	874 (21.3)	
White/Asian/Black/other, %	78/9/7/7	78/9/7/7	
Heart Failure History and Medical Conditions			
LVEF (%), mean (SD)	26.6 (6.3)	26.5 (6.3)	
NYHA class, II/III/IV, %	53/44/3	53/44/3	
Ischemic etiology, %	53.2	54.0	
Atrial fib/flutter at screening, %	27.8	26.7	
Type 2 diabetes, %	40.1	40.3	

Characteristic	OM (N=4120)	Placebo (N=4112)			
/itals and Laboratory Parameters	itals and Laboratory Parameters				
NT-proBNP (pg/mL), median (Q1,Q3)	1977 (980, 4061)	2025 (1000, 4105)			
SBP (mmHg), mean (SD)	116 (15)	117 (15)			
Heart rate, mean (SD)	72 (12)	72 (12)			
eGFR (mL/min/1.73m²), median (Q1, Q3)	59 (44, 74)	59 (44, 74)			
Cardiac Tnl (ng/mL), median (Q3)	0.027 (0.052)	0.027 (0.052)			
Medications and Cardiac Devices					
ACEI/ARB/ARNi , %	87	87			
ARNi, %	20	19			
3B, %	94	94			
MRA, %	78	78			
SGLT2i, %	2.5	2.8			
CRT, %	14	14			
CD, %	32	31			

ACEi, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor-neprilysin inhibitor; BB, beta blocker; CRT, cardiac resynchronization therapy; eGFR, estimated glomerular filtration rate; fib, fibrillation; hsTnl, high-sensitivity troponin l; ICD, implantable cardioverter-defibrillator; LVEF, left ventricular ejection fraction; MRA, mineralocorticoid receptor antagonist; NT-proBNP, N-terminal pro-B-type natriuretic peptide; NYHA, New York Heart Association; Q, quartile; SBP, systolic blood pressure; SGLT2i, sodium-glucose co-transporter 2 inhibitor.

## Primary Composite Endpoint Time to first HF event or CV death

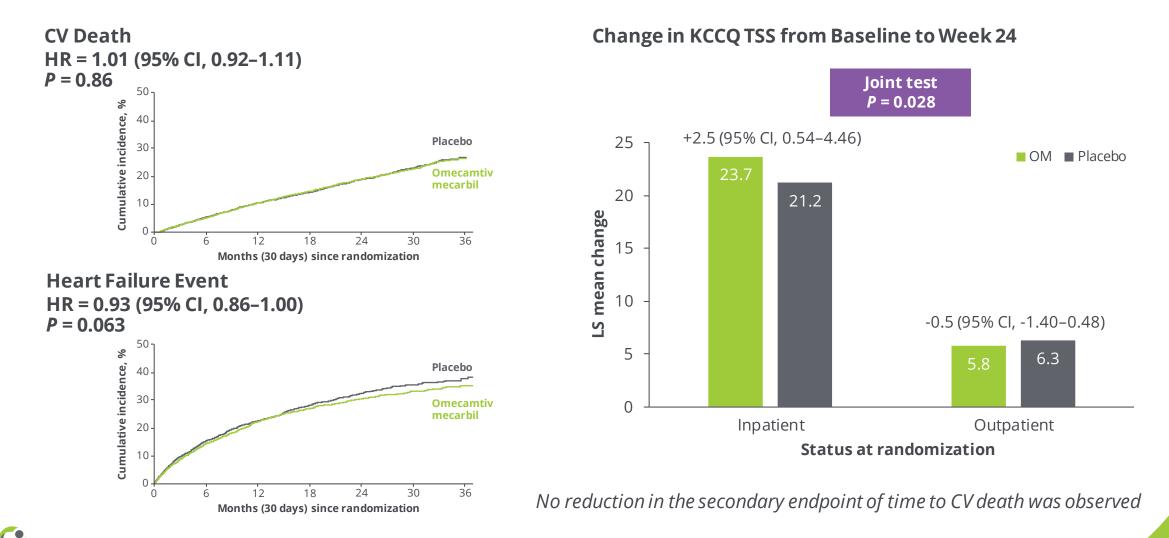




# Primary Composite Components and KCCQ TSS

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#### OVERVIEW CARDIAC CANDIDATES SKELETAL CANDIDATES CORPORATE PROFILE

# Laboratory and Safety Events



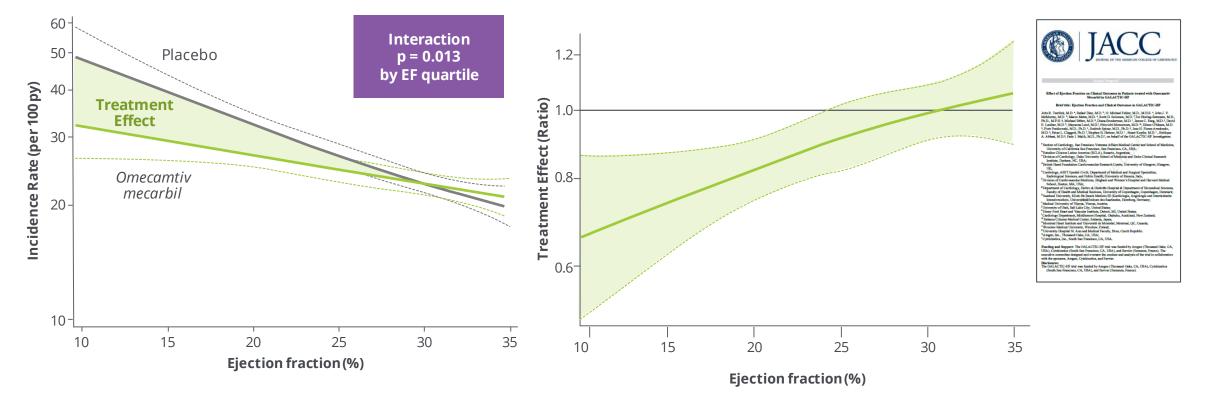
Variable	Omecamtiv Mecarbil (N=4110)	Placebo (N=4101)	Relative Risk or Difference (95% Cl)
Laboratory value change from baseline to Week 24			
Systolic blood pressure – mmHg, mean (SD)	1.4 (15.3)	1.5 (15.6)	-0.1 (-0.9, 0.6)
Heart rate, bpm, mean (SD)	-2.1 (12.6)	-0.5 (12.8)	-1.6 (-2.2, -1.0)
Cardiac Troponin I, ng/L, median (Q1, Q3)	0.004 (-0.002, 0.021)	0.000 (-0.009, 0.008)	0.004 (0.003, 0.005)
NT-proBNP, pg/mL, median (Q1, Q3)	-251 (-1180, 295)	-180 (-915, 441)	0.90 (0.86, 0.94)
Adverse events (AEs)			
Any serious AE, n (%)	2373 (57.7)	2435 (59.4)	0.97 (0.94, 1.01)
Drug discontinuation due to AE, n (%)	371 (9.0)	382 (9.3)	0.97 (0.85, 1.11)
Adverse events of interest			
Ventricular tachyarrhythmias	290 (7.1)	304 (7.4)	0.95 (0.82, 1.11)
Torsade de pointes/QT prolongation	176 (4.3)	195 (4.8)	0.90 (0.74, 1.10)
SAE of ventricular arrhythmia requiring treatment	119 (2.9)	127 (3.1)	0.93 (0.73, 1.20)
Adjudicated major cardiac ischemic events, n (%)	200 (4.9)	188 (4.6)	1.06 (0.87, 1.29)
Myocardial infarction	122 (3.0)	118 (2.9)	
Hospitalized for unstable angina	25 (0.6)	12 (0.3)	
Coronary revascularization	115 (2.8)	117 (2.9)	
Adjudicated Strokes	76 (1.8)	112 (2.7)	0.68 (0.51, 0.91)

Treatment Effect Increased Progressively As Baseline EF Decreased In EF ≤22%, 11.8 needed-to-treat to prevent 1 event over 3 years



### Incidence of Primary Composite Endpoint

### Relative Treatment Effect on Primary Composite Endpoint



#### OVERVIEW CARDIAC CANDIDATES SKELETAL CANDIDATES CORPORATE PROFILE

## Greater Treatment Effect in More Severe HF

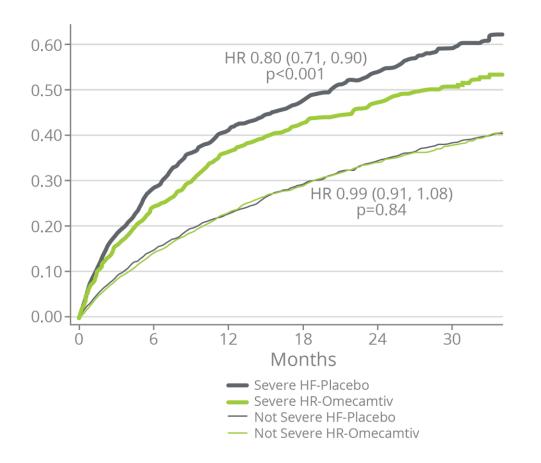
Results of the primary outcome in pre-specified subgroups showed greater treatment effect in patients with markers of more severe heart failure, including patients with LVEF  $\leq 28\%$ : (n=4,456) HR 0.84; 95% CI 0.77, 0.92

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Subgroup	No. of Events/ No. of Patients		Hazard Ratio (95% Cl)	Norm p-value	ARR
<b>All Patients</b>	3103/8232	<b>⊢</b> ∎(	0.92 (0.86, 0.99)	0.025	2.1%
LVEF ≤28%	1821/4456	<b>⊢</b> ∎1	0.84 (0.77, 0.92)	<0.001	4.9%
Outpatients	1255/3304	<b>⊢-∎</b> 1	0.83 (0.75, 0.93)	0.001	5.0%
Inpatients	566/1152	F	0.86 (0.73, 1.02)	0.084	3.9%
Hosp <3 mos	1200/2688	<b>⊢</b> (	0.83 (0.74, 0.93)	0.001	5.2%
Class III/IV	1055/2132	<b>⊢−</b> ■−−4	0.80 (0.71, 0.90)	< 0.001	7.0%
NT-proBNP >2000	1249/2431	<b>⊢−</b> ■−−1	0.77 (0.69, 0.87)	< 0.001	8.1%
SBP <110	843/1820	<b>⊢</b>	0.81 (0.70, 0.92)	0.002	7.4%
	0.5	0.8 1.0 1.3 OM ←→ Pla Better Be	_		



## Increased Treatment Effect with Severe HF Severe HF defined as NYHA III-IV, EF ≤ 30%, HF hospitalization in last 6 months GALACTIC-HF

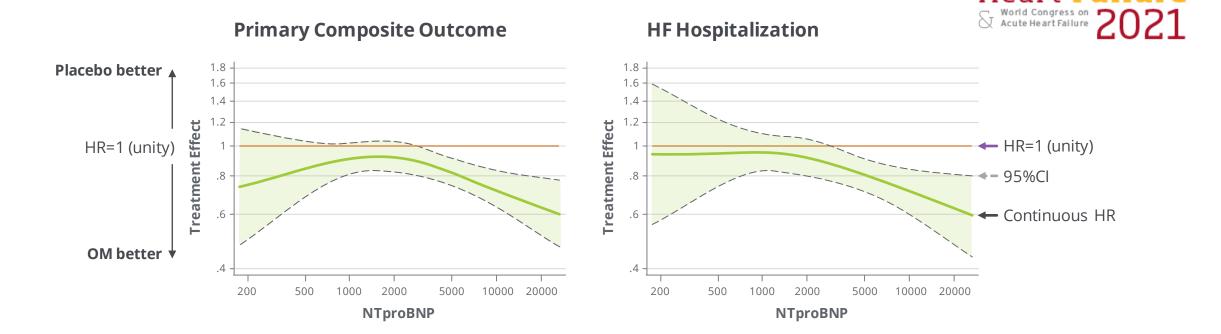


Heart Failure

Treatment effect for primary endpoint in severe HF **HR = 0.80 (0.71, 0.90)** 

Absolute risk reduction 8.3 events/100 pt-years **NNT = 12** 

Source: Felker GM, Omecamtiv Mecarbil in Patients with Severe Heart Failure: An Analysis from GALACTIC-HF, ESC Heart Failure 2021, June 2021



Source: McMurray JM, Efficacy of omecamtiv mecarbil in HFrEF according to NT-proBNP level: Insights from the GALACTIC-HF trial, ESC Heart Failure 2021, June 2021





Heart Failure

## Large Number of Patients At Potential US Launch Of Omecamtiv Mecarbil



# **1.2 – 2.0M** patients at potential launch

1) National Center for Health Statistics. National Health and Nutrition Examination Survey (NHANES) as accessed 4/1/2019 at website. <u>https://www.cdc.gov/nchs/nhanes/</u>. – data from 2013-2016 as quotes in Benjamin 2019 Circulation. 2019;139:e56–e528. DOI: 10.1161/

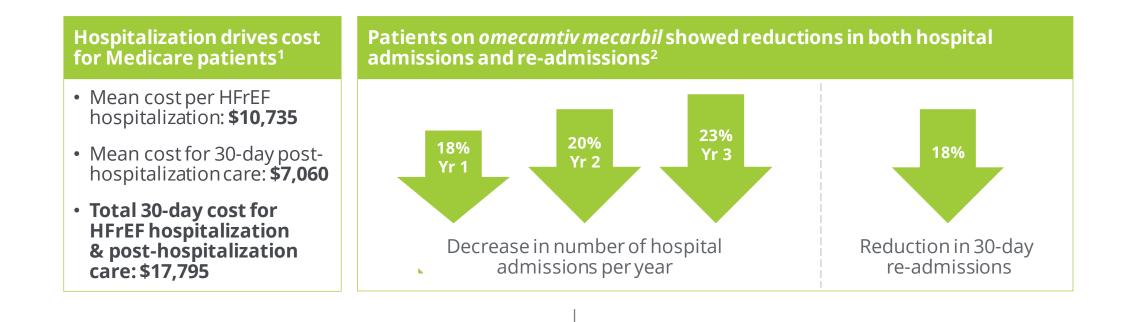
2) EF based on distribution as presented in Dunlay et al Circ Heart Fail. 2012;5:720-726,

3) 2.1% annual growth rate: 1.9% annual growth rate of patient population 65+ (UN World Populations Prospects Nov 2019) and a 0.2% mortality impact of HF treatment (doi: 10.1136/bmj.l223 | BMJ 2019;364:l223)

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# Potential to Offset Medicare Hospitalization Costs

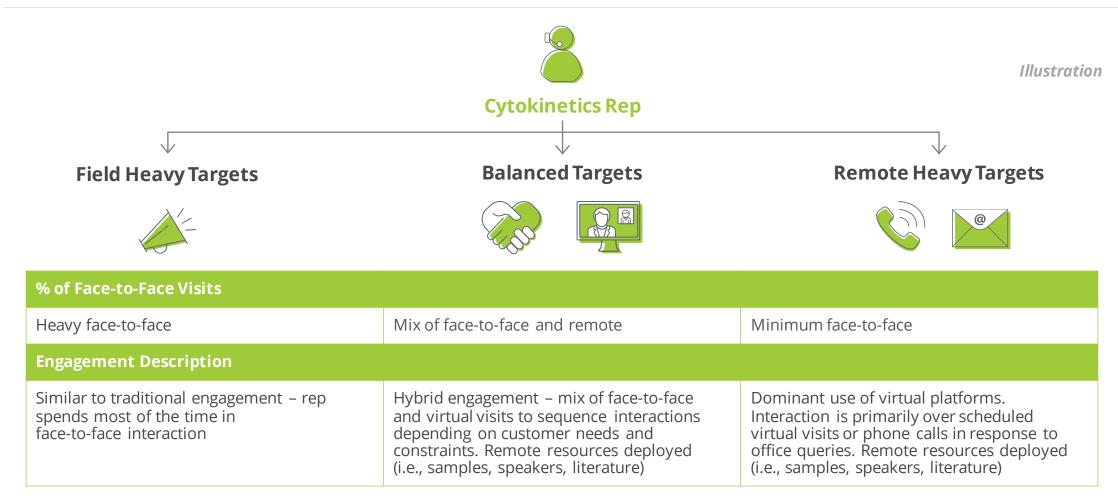
## Outcomes from GALACTIC-HF may translate into economic benefits to payers and IDNs



1. Desai et al, Yale University School of Medicine, AHA 2020; Congest Heart Fail. 2011 Jul-Aug; 17(4): 10.1111/j.1751-7133.2011.00246.x. 2. GALACTIC-HF

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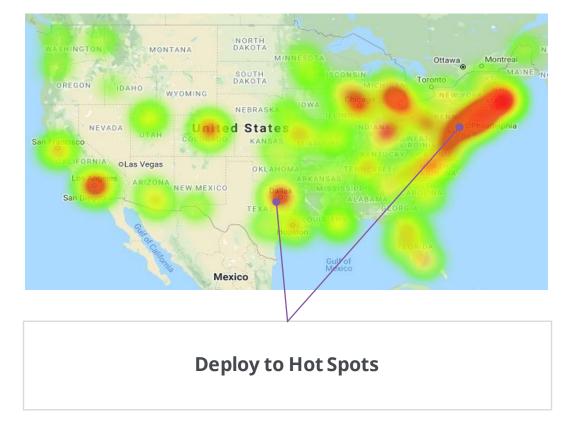
# Fit-for-Purpose Sales Team: Face-to-Face & Virtual Visits



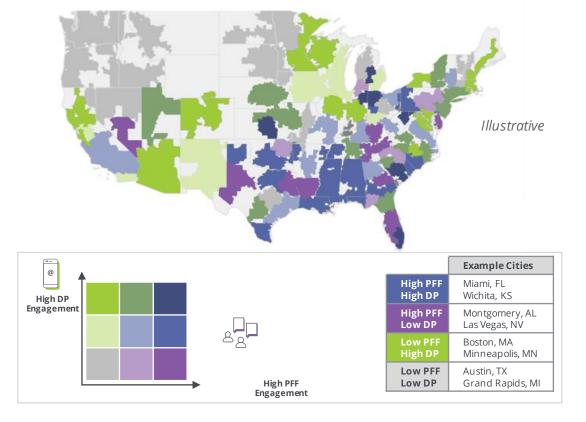
Note: Sep'20 Access Monitor stats indicate the growing preference for face-face visits. Based on Access Monitor and Voice of Patient & Provider surveys

## Applied Analytics Will Inform Channel Mix and Deployment

### Patient and HCP Heat Map in HFrEF



### Physician Engagement Type by Geography



Note: Based on 2020 cycle 1 Affinity Monitor<sup>TM</sup> metrics for LHMs; LHM engagement was considered to be the average engagement of rated HCPs within each LHMs; LHMs are ZS designed market which are homogeneous market within LHM boundaries

# Second Phase 3 Clinical Trial Underway

Investigating effect of omecamtiv mecarbil on exercise tolerance



## Enrollment complete; results expected in 2H 2022

### **Primary Endpoint**

Change in peak VO2 on CPET from baseline to Week 20

### **Second Endpoints**

- Change in total workload during CPET from baseline to Week 20
- Change in ventilatory efficiency (VE/VCO2 slope) during CPET from baseline to Week 20
- Change in average daily activity units measured over 2 weeks from baseline to Week 18-20 by accelerometry

Study Plan	
Total Countries Planned	9
Active Countries	4
Total Sites Planned	92
Activated Sites	69
Total Patients Planned	270

## **Key Design Points**

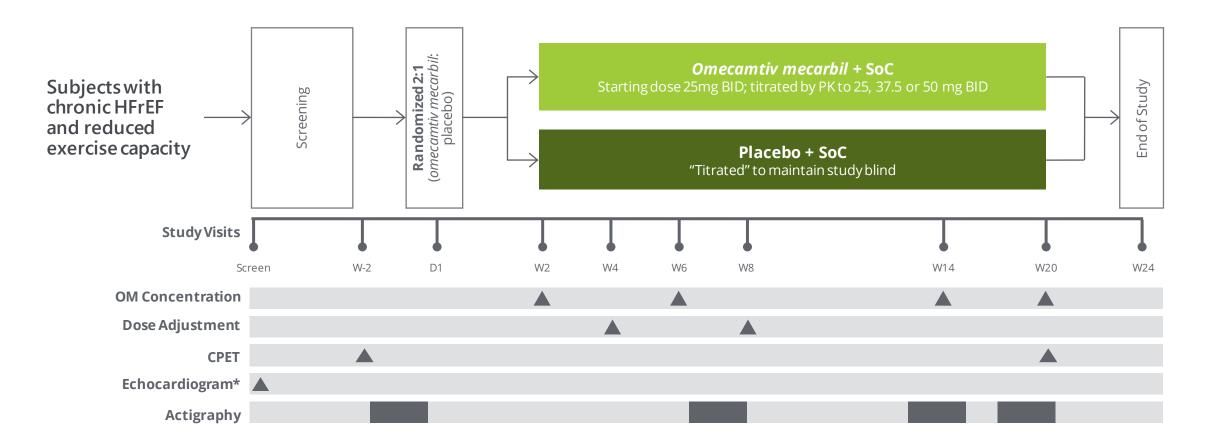
- Designed to enroll approximately 270 patients
- 90% power
- Patients must have LVEF ≤35 percent, be NYHA heart failure class II or III, and have reduced exercise capacity
- Patients randomized 2:1 to omecamtiv mecarbil

VO2 = Oxygen Uptake; CPET = Cardio-Pulmonary Exercise Testing; VE = Ventilatory Efficiency



## **Clinical Trial Overview**





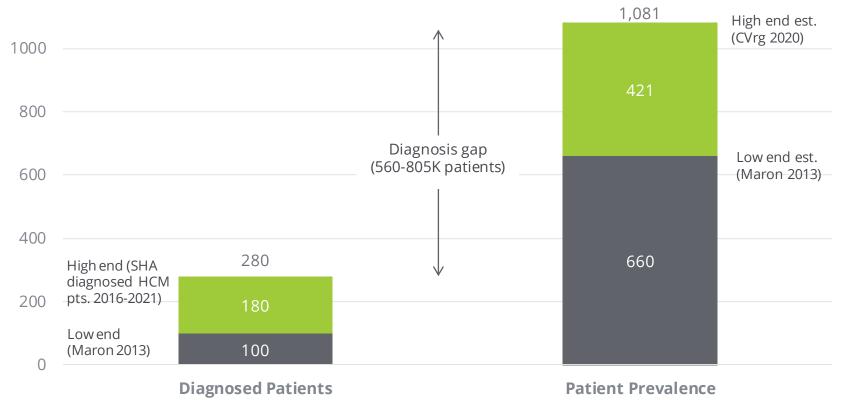
\*Screening echocardiogram is not required if an appropriate LVEF assessment has been performed within one year

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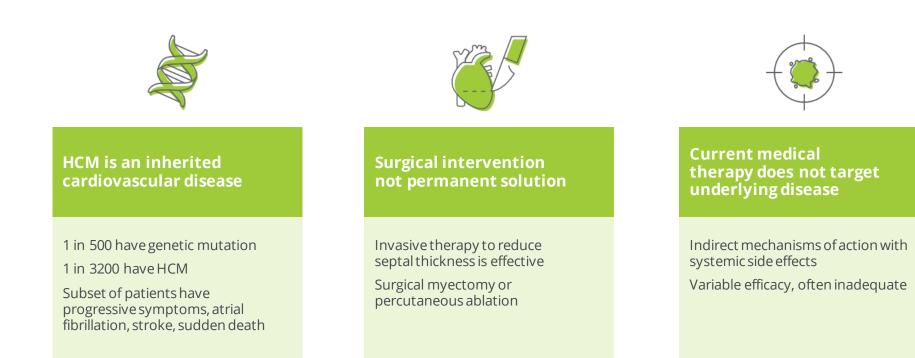
## Symptomatic HCM: Orphan Indication



### **US HCM Prevalence**

Source: #26 SHA 2016-2021 Patient Claims Data; #20 Cogent HC 2020 DoF

## Significant Unmet Need in HCM Current therapies do not target underlying disease





# Aficamten: Next-In-Class Cardiac Myosin Inhibitor

## Potential treatment for patients with HCM

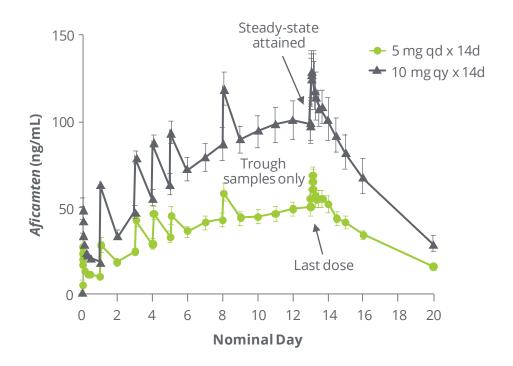


- Selective allosteric inhibitor of cardiac myosin discovered by company scientists independent of collaborations
- Potential *in vivo* pharmacodynamic advantages related to distinctive binding site
- Optimized for
  - Onset of action (reach steady state within two weeks)
  - Rapid reversibility of effect
  - Minimal drug-drug interactions
  - Favorable tolerability
  - Ease of titration for personalized dosing
- Clear pharmacokinetic/pharmacodynamic (PK/PD) relationship observed
- Shallow exposure-response relationship

# SAD & MAD Results Support Progression to Phase 2

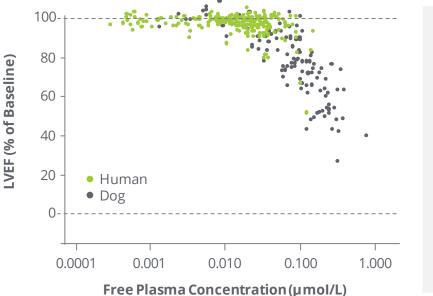
## Preclinical data translated to healthy participants

### MAD PK: Steady-State Achieved After 14 Days of Dosing



#### Shallow Exposure-Response Relationship Observed Pre-clinically Appears to Have Translated to Humans, May Enable Flexible Dose Optimization in Humans

PK/PD Relationship of *Aficamten* for Ejection Fraction (LVEF)



Graphs show LVEF as a function of exposure; data points represent observed values in dogs and humans.

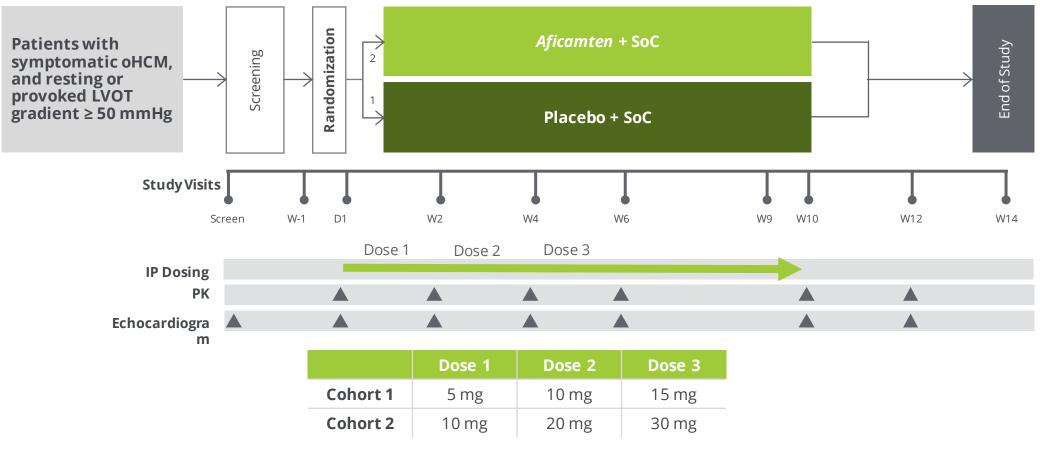
Decrease in LVEF as function of exposure is similar in humans and dogs.

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## Phase 2 Clinical Trial Design



## Two sequential dose-finding cohorts (with third cohort assessing patients on disopyramide)



## **Baseline Characteristics**

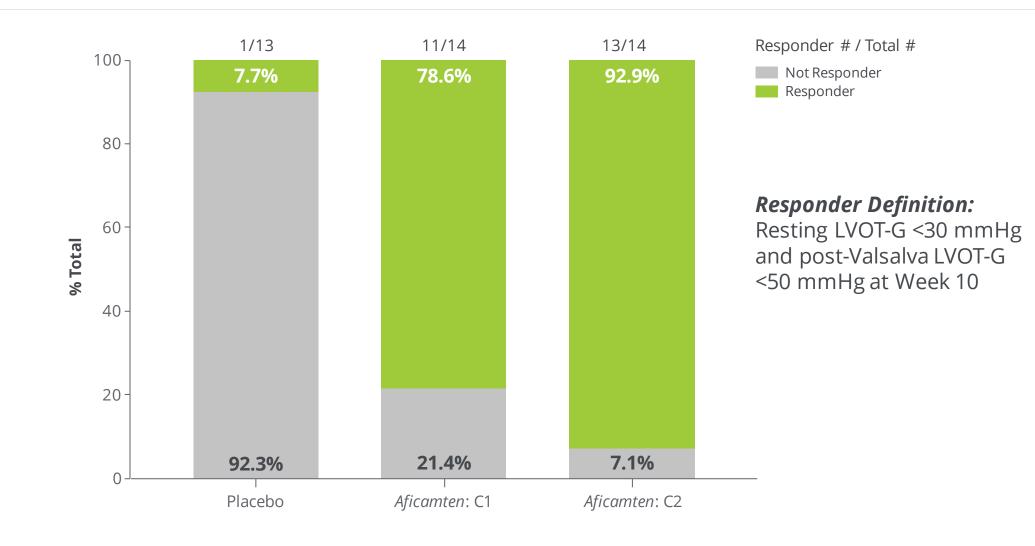


Characteristic	Placebo (n = 13)	<i>Aficamten</i> (n = 28)
Age (Years), Mean (SD) [Range]	57.2 (9.6) [36,69]	56.6 (13.6) [33,78]
< 65 Years	10 (77%)	17 (61%)
Sex, n (%)		
Female	8 (62%)	15 (54%)
Race = White, n (%)	12 (92%)	28 (100%)
NYHA Class, n (%)		
Class II	11 (85%)	17 (61%)
Class III	2 (15%)	11 (39%)
Maximal LV Wall Thickness (mm) Mean (SD)	16 (3)	17 (3)
LVEF* at Screening (%), Mean (SD)	73.6 (5.9)	71.7 (8.0)
LVOT-G*, Rest at Screening (mmHg), Mean (SD)	70.0 (28.0)	61.1 (29.8)
LVOT-G*, Valsalva at Screening (mmHg), Mean (SD)	93.3 (27.2)	89.3 (31.5)

\* Site-read echocardiogram

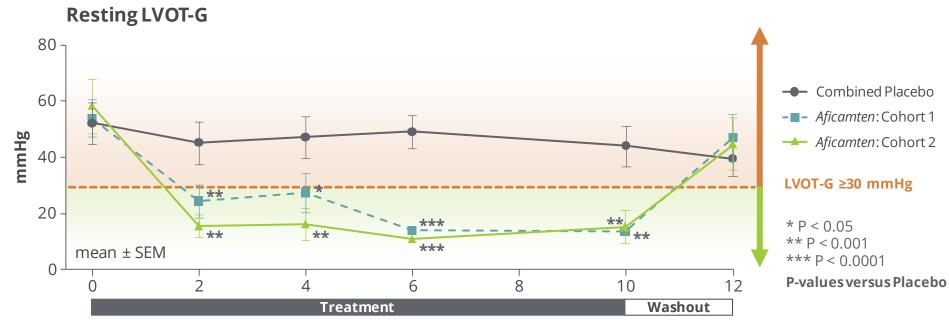
## High Response Rates on Treatment with Aficamten





# REDWOOD-HCM: Efficacy Resting Left Ventricular Outflow Tract Gradient (LVOT-G)





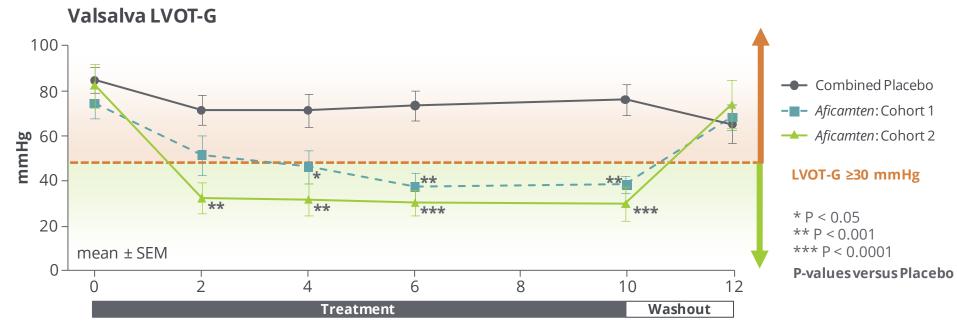
Weeks

Mean ± SEM	Valsalva LVOT-G (mmHg)				
	Baseline	Week 2	Week 4	Week 6	Week 10
Placebo (n=13)	52.1	45.0	47.1	49.0	44.0
Cohort 1 (n = 14)	53.8	24.3	27.3	13.9	13.4
p-value vs placebo	-	0.007	0.025	<0.0001	0.0003
Cohort 2 (n = 14)	58.2	15.5	16.1	10.9	15.1
p-value vs placebo	-	0.0002	0.0006	<0.0001	0.0004



## REDWOOD-HCM: Efficacy Valsalva LVOT-G





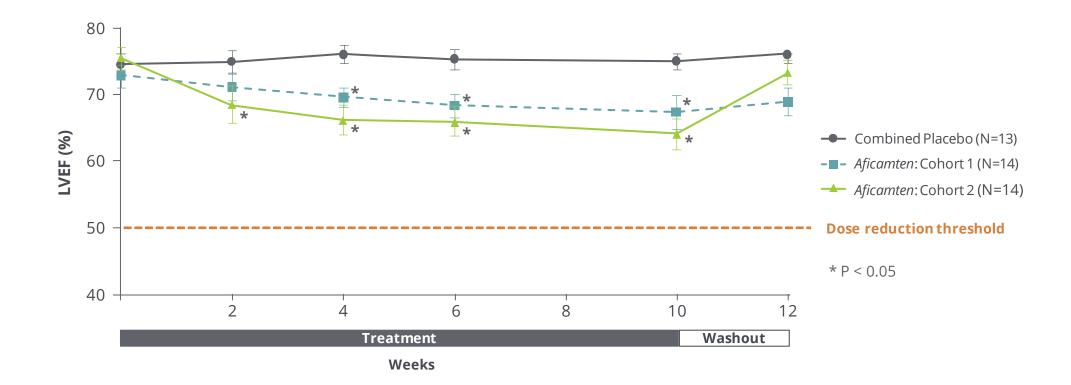
Weeks

Mean ± SEM	Valsalva LVOT-G (mmHg)				
	Baseline	Week 2	Week 4	Week 6	Week 10
Placebo (n=13)	84.6	71.3	71.3	73.4	76
Cohort 1 (n = 14)	74.4	51.3	46.1	37.1	38.1
p-value vs placebo	-	0.097	0.038	0.0003	0.001
Cohort 2 (n = 14)	82.3	32.3	31.5	30.3	29.8
p-value vs placebo	-	0.0005	0.0005	<0.0001	< 0.0001

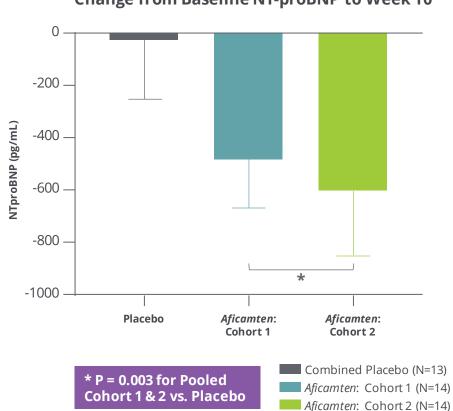


# REDWOOD-HCM: Efficacy Changes in Left Ventricular Ejection Fraction over Study Period

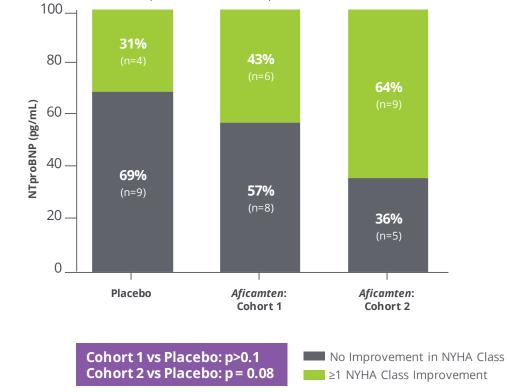








#### Change from Baseline NT-proBNP to Week 10



Week 10 Responder Definition: Improvement in NYHA Class ≥1

Improvement in Heart Failure Symptoms (NYHA Class)

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# Safety Data



#### • 2 SAEs reported in Cohort 1 and none in Cohort 2

- Stress Cardiomyopathy: 55-year-old female assigned to Placebo, with associated cardiogenic shock after IP discontinuation at end of treatment (Week 10).
- Back Pain: 50-year-old male assigned to *aficamten* (dose 5 mg at the time of SAE, and max dose 15 mg) visited Emergency Room for exacerbation of preexisting musculoskeletal back pain.
- No SAEs reported that resulted in early termination
- No treatment-related serious adverse events
- No imbalance in adverse events between *aficamten* and placebo treated arms

- No patients met the "stopping criteria" of LVEF < 40%
- No treatment interruptions or discontinuations
- Treatment Emergent Adverse Events
  - Placebo 85% of participants
  - Aficamten 88% of participants
- LVEF < 50% (Cohort 2 only)
  - 1 patient (baseline EF = 58%) underwent <u>per-protocol dose</u> <u>reduction</u> at Week 4 and had LVEF return above 50% (max dose 20 mg)
  - 1 patient (baseline EF = 70%) had LVEF 49.3% at Week 10 (max dose 20 mg; <u>no dose changes</u>) and LVEF returned to baseline at the end of study (Week 12)

# **Open Label Extension Trial**



### REDWOOD-HCM OLE open for eligible patients who completed REDWOOD-HCM

- Primary endpoint: incidence of AEs & LVEF <50
- Secondary endpoints: measures of long-term effects of *aficamten* on LVOT-G; assessments of steady-state pharmacokinetics.
  - Cardiac MRI sub-study to assess changes in cardiac morphology, function and fibrosis
- Individually optimized dose starts at lowest dose in prespecified range with echo-guided dose titration
- Initial dose and highest target dose informed by interim analyses from REDWOOD-HCM

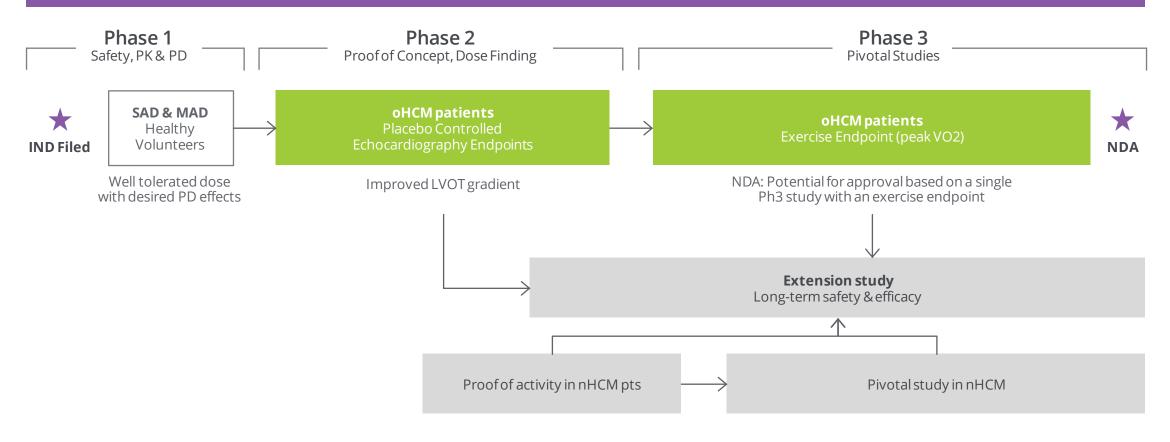
**OLE:** Escalating doses based on echoguided dose titration



# Aficamten: Clinical Development Plan for HCM

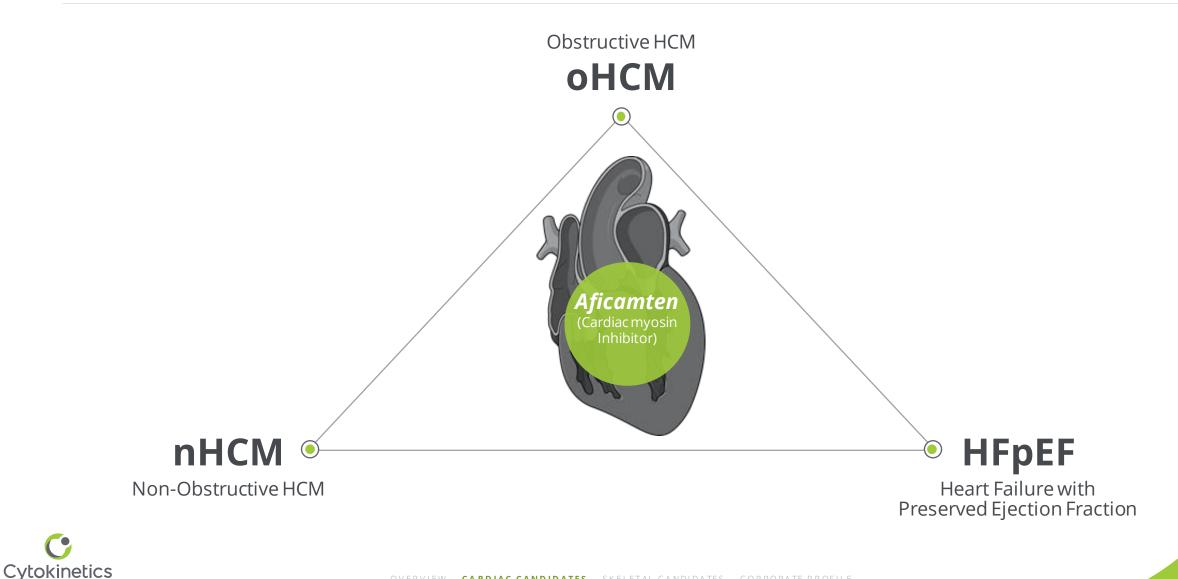
Advancing to Phase 3 following regulatory engagement

#### Type C and end-of-phase 2 meetings with FDA occurred in Q3; Plans underway to start Phase 3 trial in Q4





## Novel Approach May Address Multiple Unmet Patient Needs **No FDA-approved therapies**



# Aficamten: Collaborations & Agreements RTW Investments, LP & Ji Xing Pharmaceuticals Limited



RTW & Ji Xing Pharma Licensing Collaboration, Funding Commitments & Royalty Monetization

RTW Investments committed capital, funding and sale proceeds of \$250M to Cytokinetics

Ji Xing Pharma to develop & commercialize *aficamten* in China, subject to royalties and up to \$200M in milestone payments

RTW Investments purchased equity and royalty; provides access to capital for development of aficamten

#### Ji Xing Pharma

Ji Xing to develop & commercialize *aficamten* in Greater China & Taiwan

Cytokinetics receives **\$25M upfront**; eligible to receive **\$200M** in development & commercial milestones & double-digit royalties on sales of *aficamten* in licensed territory

#### **RTW: Funding for Development of** *Aficamten*

Cytokinetics receives options for additional funding for further development of *aficamten* in HCMs:

- Eligible for \$45M in each of 2 tranches (upon initiation of global registration programs in oHCM and nHCM) in exchange for 2% royalty on sales in U.S. & certain European countries
- If **full \$90M** received, Cytokinetics pays RTW 4% royalty on sales of *aficamten* in U.S. & certain European countries, subject to royalty reductions for potential other indications

#### **RTW: Other Purchases**

RTW purchased Cytokinetics' royalty rights **on future sales of** *mavacamten* for **\$85M** 

RTW purchased **\$50M of Cytokinetics' common stock** at \$25 per share



# Building Synergistic Commercial Capabilities

## **Building Today...**

Building commercial organization focused on hospitalized CV patients and HCPs to optimize opportunity for *omecamtiv mecarbil* 

• Cultivate advocacy with CV patients and HCPs

### **To Lead Tomorrow**

Establish Cytokinetics as a CV leader by leveraging commercial capabilities for future product launches

- Significant overlap between HFrEF & HCM accounts
- Simultaneously gain experience in HFrEF & HCM



IQVIA HPD - Q3'18 - Q2'19

#### Sarcomere Directed Drug Development

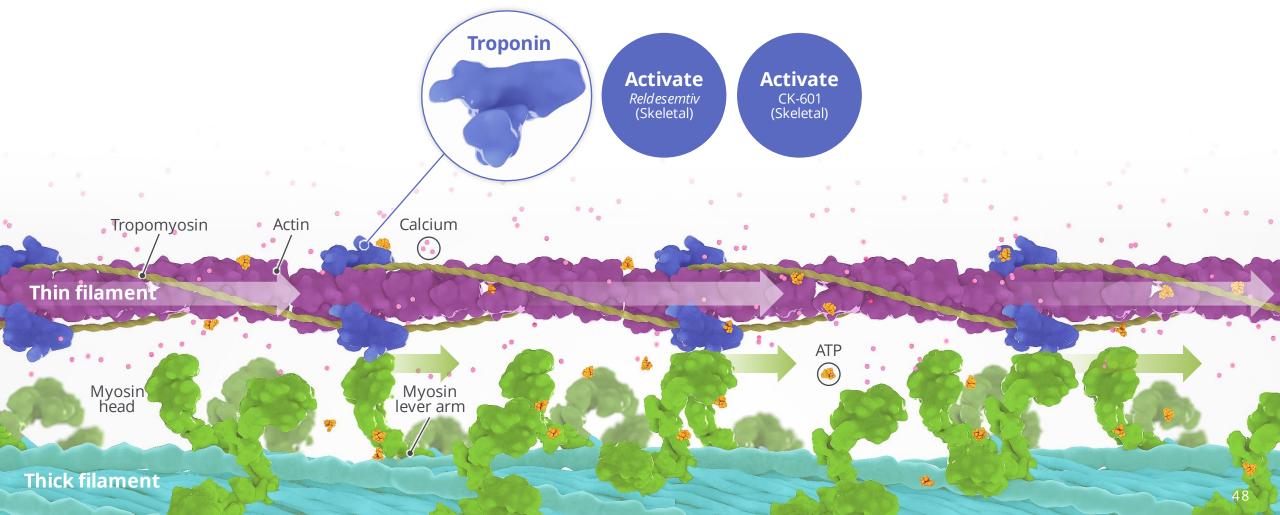
# **SKELETAL MUSCLE**

*Reldesemtiv* CK-601



# Sarcomere Directed Drug Development

The sarcomere is a molecular structure found in skeletal and cardiac muscle that enables skeletal myocytes to contract and generate force



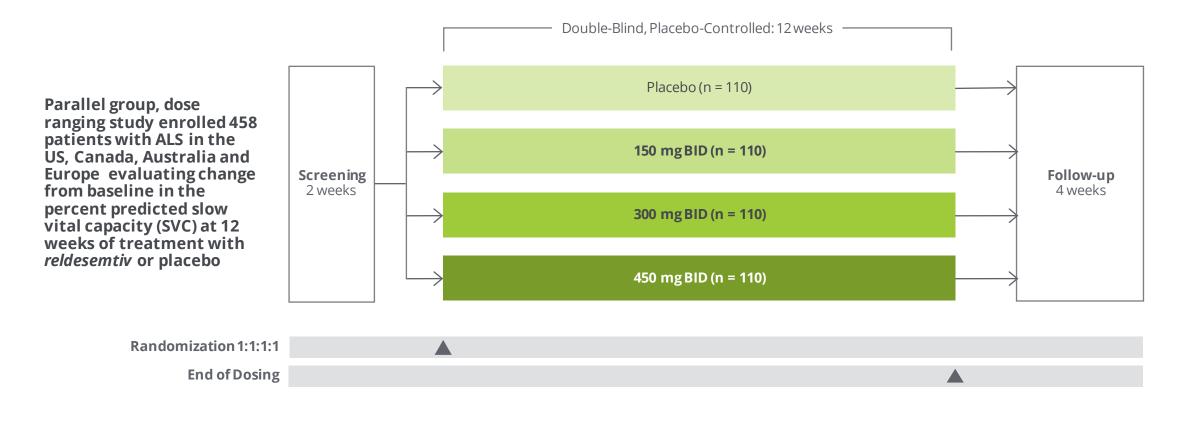
# Reldesemtiv



# Phase 2 Clinical Trial in ALS

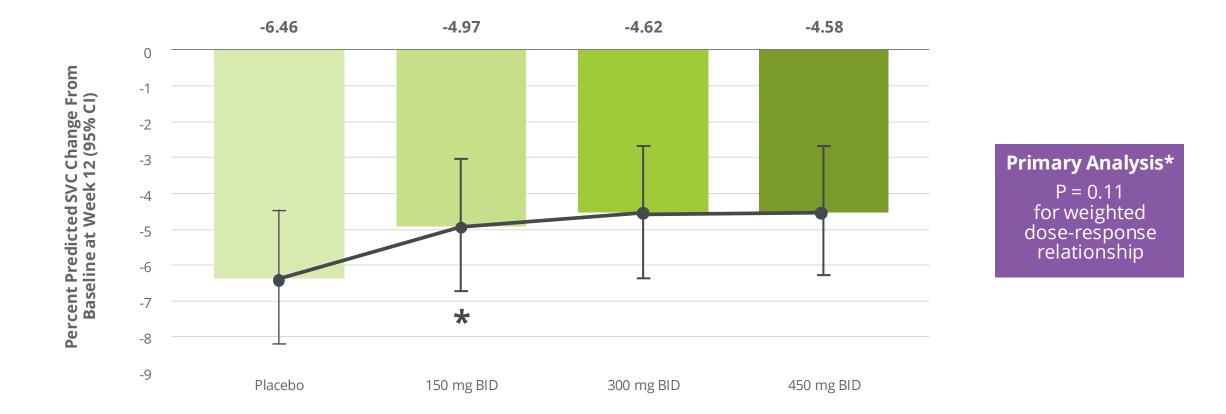


#### Results presented at American Academy of Neurology 2019



# Primary Endpoint: SVC Change from baseline in percent predicted SVC at week 12





\*Based on Mixed Model for Repeated Measures (MMRM) with the contrasts of (-5, -1, 3, 3) for placebo, reldesemtiv 150 mg, 300 mg and 450 mg BID, respectively

51

# Change From Baseline: All Active vs Placebo\*

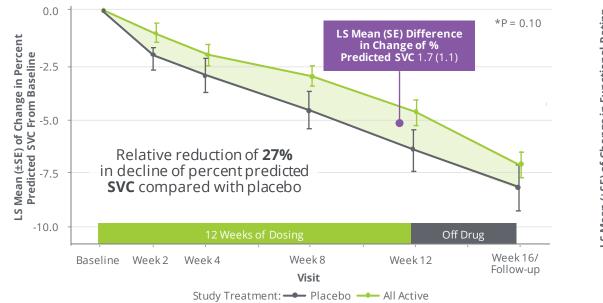


#### Results support progression to potential Phase 3 clinical trial

## SVC Change From Baseline

(All Active vs Placebo)

ALSFRS-R Change From Baseline (All Active vs Placebo)



#### \*P=0.01 LS Mean (SE) **Difference in Change** of ALSFRS-R 0.9 (0.3) Relative reduction of **25%** in drop of ALSFRS-R compared to placebo Off Drug Week 12 Week 16/ Week 2 Week 8 Baseline Week4 Follow-up Visit Study Treatment: ---- Placebo ---- All Active

\*post hoc analysis

FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of reldesemtiv declined less than patients on placebo

# Subgroup Analyses\*



#### **Percent Predicted SVC**

	No. of Patients (pbo <i>l reldesemtiv</i> )	LSM Difference (95% Cl)	Estimate	<i>P</i> value
Percent predicted SVC at baseline				
<80	38/102	<b>⊢</b>	1.037	0.5935
≥80	52/187	i <del>.</del> I	2.135	0.0834
ALSFRS-R total score at baseline				
<median (38.0)<="" td=""><td>43/118</td><td>I<u>-</u>∎I</td><td>2.886</td><td>0.1.41</td></median>	43/118	I <u>-</u> ∎I	2.886	0.1.41
≥Median (38.0)	47/171	<b>⊢</b> .	0.451	0.7146
ALSAQ-5 total score at baseline				
<150	49/159	<b>⊢</b> ∎1	0.568	0.6689
≥150	41/130	<u>}</u> ■1	3.489	0.0287
Anatomic site of disease onset				
Limb	73/234	<u>}</u> -∎-(	2.309	0.0448
Bulbar	17/55	<b>⊢</b>	-0.027	0.9923
Time since ALS symptom onset				
<2 Years	50/188		0.530	0.7211
≥2 Years	40/101	<u>}</u>  ∎	3.640	0.0094
Time since ALS diagnosis				
<1 Year	65/210	⊢ <del>≡</del> -1	0.819	0.5263
≥1 Year	25/79		4.237	0.0172
<6 Months	39/130		1.230	0.4538
≥6 Months	51/159		2.285	0.1024
Pre-study rate of disease progression		•		
(ALSFRS-R total score reduction per month)	20/107		0.000	0.0001
1 <sup>st</sup> tertile ≤(0.3667) 2 <sup>nd</sup> tertile > (0.3667) – (0.6673)	29/107 35/94		0.663 2.960	0.6361 0.0976
$2^{rd}$ tertile $(0.6673)$	26/88		2.960	0.0976
5 (0.0075)	20/00			0337
	-15 -1	0-5051(	) 15	
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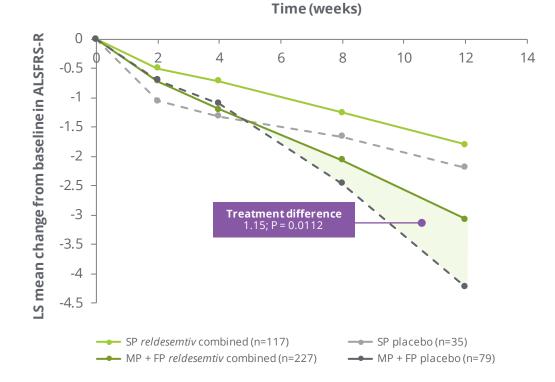
#### **ALSFRS-R Total Score**

	No. of Patients (pbo/ <i>reldesemtiv</i> )	LSM Difference (95% Cl)	Estimate	<i>P</i> value
Percent predicted SVC at baseline				
<80	43/109	<b>-</b>	1.588	0.0089
≥80	57/196		0.264	0.5296
ALSFRS-R total score at baseline				
<median (38.0)<="" td=""><td>48/129</td><td><u>i</u>∎1</td><td>1.107</td><td>0.0585</td></median>	48/129	<u>i</u> ∎1	1.107	0.0585
≥Median (38.0)	52/176	Ę-≡-I	0.685	0.0987
ALSAQ-5 total score at baseline				
<150	52/164	H	0.266	0.5025
≥150	48/141		1.598	0.0055
Anatomic site of disease onset				
Limb	80/245	j <b>⊢</b> ∎1	0.872	0.0279
Bulbar	20/60	H <del>i</del>	0.861	0.2194
Time since ALS symptom onset				
<2 Years	56/199	<b> -≡- </b>	1.422	0.0025
≥2 Years	44/106	l÷∎l	0.475	0.3439
Time since ALS diagnosis				
<1 Year	71/225	<b>⊢</b> ■I	1.123	0.0101
≥1 Year	29/80		0.359	0.5350
<6 Months	42/137	;  =	1.359	0.0154
≥6 Months	58/168		0.566	0.1820
Pre-study rate of disease progression		:		
(ALSFRS-R total score reduction per month) $1^{st}$ tertile $\leq$ (0.3667)	32/110		0.389	0.4298
$2^{nd}$ tertile > (0.3667) – (0.6673)	38/99		0.389	0.4298
3 <sup>rd</sup> tertile (0.6673)	30/96		1.733	0.0005
				0.0177
	-5 -	2.5 0 2.5	5	
	Favo		vors	
	Place	bo 🔶 Trea	tment	

\*FORTITUDE-ALS did not achieve statistical significance, but patients on all dose groups of *reldesemtiv* declined less than patients on placebo

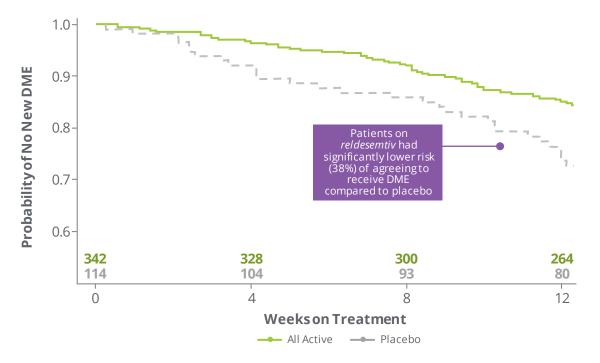
# Post-Hoc Analyses Inform Potential Path Forward FORTITUDE

#### Change From Baseline in ALSFRS-R by Progressor Tertiles



#### Probability of No New DME\* Over Time With Treatment With *Reldesemtiv*

DME (Durable Medical Equipment): Manual wheelchair, power wheelchair, NIV, Augmentative Language Device, PEG

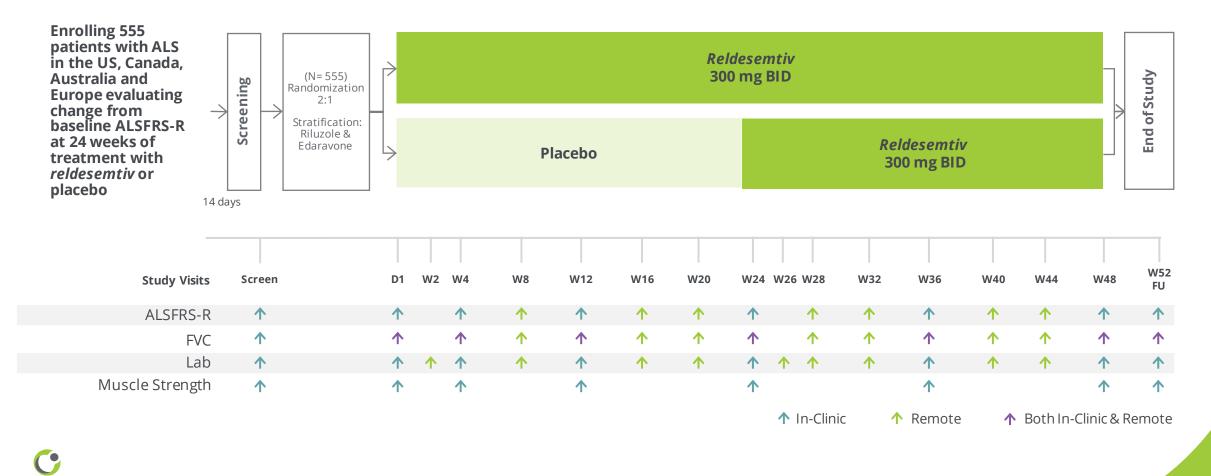


# Phase 3 Clinical Trial Design



#### Trial opened to enrollment in 2021

Cytokinetics



Sarcomere Directed Therapies

# **CORPORATE PROFILE**



# Robust Pipeline, Solid Financial Position



\* In July 2021, Cytokinetics raised \$297 million through a public offering of common stock. Timelines and milestones reflect Cytokinetics' current expectations and beliefs



# Balance Sheet & Financial Guidance

Cash plus financing gives 3+ years cash runway based on 2021 updated guidance

#### 2021 Condensed Balance Sheet

As of 6/30/2021

	in millions
	Total
Cash and investments	\$424.0*
Leased assets	\$83.0
Other assets	\$57.3
Total Assets	\$564.3
Debt	\$134.0
Liability related to sale of future royalties	\$171.8
Deferred Revenue	\$87.0
Lease liability	\$111.6
Other liabilities	\$43.4
Total Liabilities	\$547.8
Working capital	\$302.5
Accumulated deficit	(\$1,101.0)
Stockholders' equity	\$16.4
Wtd Avg Basic Shares Outstanding	71.2

#### 2021 Financial Guidance

	in millions
	Total
Cash Revenue	\$23 - 28
Cash Operating Expenses	\$230 - 250
Net	~ \$195-215

 $\star$  In July 2021, Cytokinetics raised \$297 million through a public offering of common stock.

# Expected Upcoming 2021 Milestones

Submit US NDA for **omecamtiv mecarbil** in 2H 2021 Expect to Begin **Phase 3 Trial of** *Aficamten* by Q4 Expect to complete **METEORIC-HF** by year end



# **C**ytokinetics

#### Sarcomere Directed Therapies

# THANK YOU



John, diagnosed with heart failure

Jillian, diagnosed with HCM

Chuck, diagnosed with ALS